



CANADIAN COUNCIL ON AFRICA

Newsletter – April 2006

Message from the President

Dear Members and Friends of CCAfrica:

Since our last newsletter in November, there has been a sea change in the Ottawa political landscape. A new minority government grabbed the reins of power and a **host of new ministers and parliamentary secretaries** are cramming hard through thick briefing books before the next session of Parliament begins on April 3rd. We highlight those new ministers and parliamentary secretaries whose main responsibilities include Africa, and we have plans to meet with as many of them as possible within the next few weeks. Already, we were lucky enough to include the **Hon. Deepak Obhrai**, MP for Calgary East and Parliamentary Secretary to the Minister of Foreign Affairs (with a special focus on Africa), at a CCAfrica luncheon in Calgary on March 2nd. Born in Tanzania, Deepak has a special affinity for Africa and has supported CCAfrica's efforts in Western Canada for many years. We hope to develop a good working relationship with the rest of the new government.



STOP THE PRESS!

Rwandan President Paul Kagame will open the Education Conference in Montreal on April 25th.

Within our organization we've seen some changes as well. I'm very happy to report that we have welcomed two new Vice-Presidents that have hit the ground running. In Quebec, **Nathalie Desourdy** is spearheading CCAfrica effort on the Education Conference in Montreal as well as administering executive and board meetings. In Atlantic Canada, **Mary Ogilvie** is organizing events in her region and recruiting new members. Please do not hesitate to contact them.

Speaking of the "**Education and Economic Development in Africa**" Conference (Montreal, April 25–27, 2006), we were very pleased to receive confirmation that **Rwandan President Paul Kagame** will open our conference on Tuesday, April 25th. President Kagame is currently the President of COMESA and he is acutely aware of the critical importance of education to the economic development of the entire COMESA region. We are also pleased to confirm that Canada's Minister of International Cooperation, **Honourable Josée Verner** will be the keynote speaker at the Tuesday evening gala diner.

In early February, our Ontario VP Nola Kianza organized a **Doing Business With Nigeria seminar in Toronto**, which attracted nearly 100 participants. Our new **Nigeria Business Guide was launched** at this event. This focus on Nigeria is in preparation for our **Nigeria Business Mission (April 2–7)** being organized by our Western Canada VP Chris Roberts, the Canadian Trade Office in Lagos, and our affiliate association, the Nigeria Economic Summit Group. Small **luncheon roundtables** were organized in **Vancouver and Calgary** with **Piers Cumberlege** from the **Canada Investment Fund for Africa**.

I'm also very happy to report that since our last newsletter, **our membership has surpassed 125 members** and we continue to grow on a weekly basis. I want to express to our new members a particularly warm welcome. These new members are listed in this Newsletter, and we've also included a complete members list for your reference.

Lastly, make sure you **register for our Education Conference in April**, and we'll see you in Montreal. It is really shaping up to be a top quality and important event.

Lucien Bradet, President

Message from the President

Recent Publications & Reports

Government Relations: Our new partners in Ottawa

Education Conference Info & Program Synopsis

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Members List

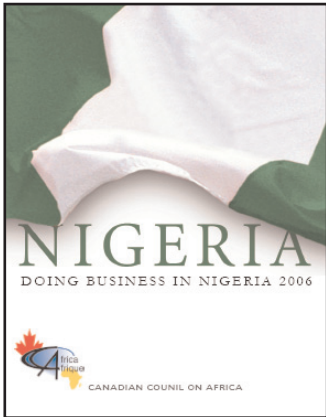
CANADIAN COUNCIL ON AFRICA



Mission to Nigeria
2-7 April 2006

Recent Publications & Reports

Doing Business in NIGERIA



Launched at our “Doing Business in Nigeria” forum in Toronto in February, the second in our series of business guides is a comprehensive and practical reference for Canadians investigating West Africa’s dominant economy. This effort is again a result of a joint venture with our counterparts at the US Corporate Council on Africa and assistance from generous CCAfrica member sponsors. *Doing Business in Nigeria* is an extensive, nearly 80 page book filled with detailed information. Nigeria is a tremendous market, but it is also a large and varied country of over 120 million. Nigeria can be a tough place to do business, but this guide will help you overcome those perceptions and pursue what are real and growing opportunities. Members can receive a PDF version of the document free of charge. Non-members can procure the book from our Ottawa office. Visit www.ccafrica.ca/publications for a look at the table of contents.

Next Editions in the Business Guide Series:

We are currently working with a regional financial and business expert on new guide covering the western part of the SADC region, encompassing **Angola, Botswana, Namibia, and Zambia**. This guide will be out in the fall. We are looking for partners to support this publication, so if your company or organization is interested in promoting these markets, please contact chris.roberts@ccafrica.ca to find out how to get involved. We are also planning an **East Africa** guide, as well as one covering some countries in **francophone West Africa**.

Visa Working Group Report

Our final report (entitled “**Facilitating Business Travel to Canada: Making Canada Competitive in Africa**”) was completed late last year and is available in PDF on our website. After completion, the report was submitted to the previous Immigration Minister and senior Citizenship and Immigration Canada staff and meetings were held in January to review the issues the Working Group identified involving African business partners’ timely and efficient access to Canadian visas.

In February, CCAfrica received a detailed letter from CIC responding to each of our thirteen main recommendations. These were discussed by the Executive Committee and a follow-up response to the CIC will be prepared and presented to the new Minister and his staff. Members of the Working Group and all CCAfrica members are encouraged to contribute to this ongoing process. Contact Lucien Bradet in the Ottawa office.

President’s Report on CCAfrica Events & Activities in 2005

Lucien Bradet recently prepared a comprehensive list of events and activities from 2005 that illustrates the varied and numerous activities CCAfrica undertakes. This has recently been presented to the Executive Committee as well as some of our funding partners. It also shows members and prospective members the high level of activity of our national association, one that operates with very limited resources. The report can be downloaded from our website: www.ccafrica.ca

Africa Stockpiles Programme – Market Insight from ITCan

The UN FAO, the WBG, the AfDB, the Global Environment Facility, CIDA and others are in the process of **designing and funding a major initiative to clean up large stockpiles of obsolete pesticides across the Africa**. With programs planned for the next 10–15 years in 18 countries, the initiative offers a unique opportunity for Canadian firms in the field of environmental remediation and management to gain valuable experience with a number of agencies. For more information on the program and a list of useful contacts, see ITCan’s recently published Africa Stockpiles Programme Market Insight: <http://pubinfoexport:8845/PubInfoExport/emp/DisplayDocument.jsp?did=60794>.

Government Relations

Key Government Ministers and Parliamentary Secretaries on Africa

New **Foreign Affairs Minister Peter MacKay** was first elected as MP in 1997. He was re-elected in 2000, 2004, and in 2006. Most recently, Mr. MacKay served as Critic for Public Safety and Emergency Preparedness. Prior to this, he was Critic for the Prime Minister, for the Solicitor General, for Public Security, for the Leader of the Government in the House of Commons and for Justice. He has served as Progressive Conservative Party Leader, House Leader and been a member of the Standing Committee on Justice, Human Rights, Public Safety and Emergency Preparedness and its related subcommittees.



Deepak Obhrai, the Parliamentary Secretary to the Minister of Foreign Affairs with special emphasis on Africa and Asia-Pacific, was first elected as the MP for Calgary East in 1997. He was then re-elected in 2000, 2004, and 2006. Mr. Obhrai held a number of senior critic positions in previous shadow cabinets, including that of International Trade, International Cooperation and Multiculturalism. He has served on a variety of committees, such as the Standing Committee on Foreign Affairs and International Trade and the Sub Committee on Human Rights and International Development.



New **Minister of International Cooperation and Minister for La Francophonie and Official Languages Josée Verner** is a first-time MP. Ms. Verner has spent close to 20 years working in the communications and public service fields. She worked for former Quebec Premier Robert Bourassa and served the Deputy Speaker of Quebec's National Assembly. As a public servant, she has worked in the Quebec provincial ministry of health. Ms. Verner was part of Mr. Harper's shadow Cabinet as Critic for the Economic Development Agency of Canada for the Regions of Quebec and La Francophonie. In addition, she is the Chair of the Quebec Conservative caucus.



New **Parliamentary Secretary to the Minister of International Cooperation Ted Menzies** was first elected to the House of Commons in 2004 and was re-elected in 2006. Mr. Menzies was also president of the Canadian Agri-Food and Trade Alliance and vice-president of the Grain Growers of Canada. He has owned and operated a farm in Claresholm, Alberta, for over 30 years. In Opposition, he served as both the critic for international cooperation and international trade.



Minister of International Trade David Emerson was first elected to the House of Commons in 2004 and served as the Liberal's Minister of Industry. He was re-elected in 2006. In 1975, Mr. Emerson joined the Government of BC, becoming the province's Deputy Minister (DM) of Finance in 1984. In 1986, Mr. Emerson left government to become President and CEO of the Western and Pacific Bank of Canada. Four years later, he returned to the provincial government as DM of Finance, then DM to the Premier, and later President of B.C. Trade Development Corporation. In 1992, Mr. Emerson was appointed to lead the newly created Vancouver International Airport Authority. In 1998, he was appointed President and CEO of Canfor Corporation.



Monte Solberg, Minister of Citizenship & Immigration, was first elected to the House of Commons in 1993, and was re-elected in 1997, 2000, 2004 and 2006. Most recently, Mr. Solberg served as Finance Critic. His previous parliamentary experience includes periods as Critic for Human Resources Development, for National Revenue and for Foreign Affairs. Mr. Solberg has been Vice-Chair of the standing committees on Finance, on Human Resources Development and the Status of Persons with Disabilities and on Foreign Affairs and International Trade. Prior to entering public life, he was a successful broadcaster.



(Sources: Government or Official MP websites)



Canadian Council on Africa presents

EDUCATION and ECO in AFRICA

Towards a better understanding of the contribution and

PARTNERSHIP

Canada

Québec



Agence universitaire de la Francophonie



SNC-LAVALIN
TRAINING AND
DEVELOPMENT

crc sogema

TECSULT



BARRICK

Association of Universities
and Colleges of Canada

Association of
Canadian
Community
Colleges

cégep international



Éducation
internationale
Cooperative for educational development
and exchange services

Conference (April 25–26, 2006) & Workshop (April 27, 2006) Plaza Hotel Downtown Montreal

Africa cannot develop without investing in education at all levels (primary, secondary and higher education, vocational training, and continuing education). The March 2005 Commission on Africa report, *Our Common Interest*, stresses not only the importance of fostering basic education but also that **"secondary, higher, vocational education, adult learning, and teacher training should receive appropriate emphasis within the overall education system."**

This investment in education and the achievement of Africa's educational development goals require everyone's participation, coupled with the implementation of strong partnerships between Africans and Canadians involved in the education field.

The Conference will bring together high-level stakeholders (researchers, decision-makers, practitioners, financial partners and specialists) who will share their expertise so as to:

- Better understand the challenges Africa faces in aligning education with socioeconomic realities and issues.
- Explore the roles of the various development stakeholders as well as potential synergies.
- Identify and promote opportunities for Canada–Africa partnerships.
- Develop strategies to implement the guidelines set forth by the G8 Summit, the priorities established by the Commission for Africa and the Millennium Development Goals.

Participants and stakeholders:

- Canadian universities, colleges and Cégeps
- African universities and educational institutions
- National and international organizations
- The Canadian and African private, education, and training sectors

This Conference is organized by the **Canadian Council on Africa**, in close collaboration with the **Association of Universities and Colleges of Canada (AUCC)**, the **Association of Canadian Community Colleges (ACCC)**, **Cégep international**, **CRC Sogema** and **Tecsult Éduplus**.

Workshop, April 27: Getting Involved

In collaboration with International Trade Canada, the Canadian Council on Africa is offering a full-day workshop entitled: "Getting involved in building African educational systems"

For the full program and registration forms, visit the Canadian Council on Africa website at www.ccafrica.ca and click on the education conference link, or go directly to the conference website at: http://www.ccafrica.ca/events/ccaf/education/index_e.htm
Hotel website: www.PlazaMontreal.com

ECONOMIC DEVELOPMENT



Impact of education on Africa's economic development

CONFERENCE PROGRAM (Synopsis)

Full Program at www.ccafrica.ca/events/ccaf/education/index_e.htm

Most Conference activities will be bilingual, and participants will be offered interpretation services. Some workshops will be conducted in French or English only.

DAY 1) TUESDAY – 25 APRIL 2006

OFFICIAL OPENING OF THE CONFERENCE and PRESENTATION OF THE GUEST OF HONOUR
Opening address by Lucien Bradet, President, Canadian Council on Africa, and speech by the guest of honour, **H.E. Paul Kagame, President of the Republic of Rwanda and President of COMESA** (Common Market for Eastern and Southern Africa).



10:30 am – 12:00 noon

PLENARY SESSION: EDUCATION AS CENTRAL TO ECONOMIC DEVELOPMENT – PUTTING IT IN CONTEXT

12:00 noon – 2:00 pm

LUNCHEON KEYNOTE: The keynote speaker, **a representative of the Government of Québec** (TBC) will be introduced by Peter Kieran, CPCS Transcom and Chairman of the Board of CCAfrica.

Conference Registration Fees

Educational Institutions & Diplomats:	CAD\$400
Members of CCAfrica:	CAD\$500
Non-members:	CAD\$900

2:00 – 3:00 pm

PLENARY SESSION: BASIC TO HIGHER EDUCATION – CONTRIBUTIONS TO ECONOMIC DEVELOPMENT

Workshop Registration Fees

"Getting Involved in Building African Educational Systems"	
Conference Participants:	CAD\$150
Workshop Only:	CAD\$225
<i>All fees plus applicable taxes</i>	

3:30 – 5:00 pm

FOUR SIMULTANEOUS WORKSHOPS

7:00 pm

DINNER

The Honourable Josée Verner, Minister of International Cooperation and Minister for La Francophonie and Official Languages of Canada will pay tribute to the Honourable PAul Gérin Lajoie.



DAY 2) WEDNESDAY – 26 APRIL 2006

7:30 – 9:00 am

NETWORKING BREAKFAST

9:00 – 10:00 am

PLENARY SESSION: A QUALITY EDUCATION – ADAPTING EDUCATIONAL PROGRAMS

10:30 – 12:00 noon

FOUR SIMULTANEOUS WORKSHOPS

12:30 noon – 2:00 pm

LUNCH SEMINAR

2:00 – 3:00 pm

PLENARY SESSION: FUNDING EDUCATION IN AFRICA

3:00 – 4:00 pm

THREE SIMULTANEOUS WORKSHOPS

4:00 pm

Workshop: Thursday, April 27th
8:30am – 5:00pm
Getting involved in building African educational systems
Note that this additional workshop requires separate registration

CCAfrica Upcoming Events



Doing Business in Ghana Seminar

Toronto, Thursday, 30 March 2006

Download the program and registration form on our website at www.ccafrica.ca. Registration is limited, so reserve your seat for this full day seminar now. Contact nola.kianza@ccafrica.ca for more information.

Nigeria Business Mission

Abuja & Lagos, Nigeria, 2–7 April 2006

Our mission to Nigeria has attracted a good mix of companies. This includes a full Canadian Pavilion at the Nigeria Oil and Gas Exhibition in Abuja, with anchor tenants Alberta Economic Development, Nexen, Bredero Shaw, Procept Associates, and Data & Scientific Systems. Other confirmed participants on the mission include Stream-Flo, the University of Calgary, Export Development Canada, TFI Global, and IMW Industries. Mission sponsors include Baywood Continental Oilfield Services and CPCS Transcom. We couldn't do the mission without International Trade Canada/Trade Office in Nigeria and our Affiliate Association, the Nigeria Economic Summit Group. For more information, contact Chris Roberts at Tel (403) 210-2726 or email: chris.roberts@ccafrica.ca.

CANADIAN COUNCIL ON AFRICA



Upcoming CCAfrica Missions in 2006:

June 2006: Ghana – Our anchor event will be the 7th West Africa Mining & Power Exhibition (or (WAMPEX), working in cooperation with CAMESE. Note however that this is a multi-sectoral mission. Contact nola.kianza@ccafrica.ca for more information. Also, visit the WAMPEX website via www.exhibitionsafrica.com

September 2006: Southern & Eastern Africa – Using Electra Mining Africa 2006 in Johannesburg as the anchor event, CCAfrica (again working with CAMESE) will participate there as well as possibly organize outreach missions to Angola and/or East Africa. Contact nola.kianza@ccafrica.ca for more information.

Member Events, News, & Opportunities

International Development Days (IDD) 2006: Investment in Developing Countries

Winnipeg, 3–5 May 2006

The Canadian Manufacturers and Exporters' IDD 2006 will bring together representatives from international organizations, development agencies, and the Canadian and international private sectors to discuss opportunities for Canadian firms in the international aid market. Representatives from the World Bank, Inter-American Development Bank, United Nations, CIDA, etc. will discuss topics such as tapping project financing in developing countries, opportunities in the renewable energy, agri-food, and water management sectors, and procurement for international development projects. A number of senior level decision makers from the public and private sector in Africa have been invited to attend. Come and meet them and discuss opportunities. For more information and to register, go to: www.cme-mec.ca/idd/



Trade Facilitation Office Canada to Exhibit Hand Crafted African Home Furnishing and Décor products at Quebec Home Interiors Show

Montreal, 25–27 May 2006

Trade Facilitation Office Canada (TFOC) will be hosting an exhibition of about ten African designer/manufacturers of high-quality home décor products (furniture, textile, tableware) from several countries including Ethiopia, Senegal, South Africa, and Swaziland. The companies will be exhibiting together as part of a "Design Africa" stand at the SIDIM interior design trade show in Montreal (www.sidim.com). TFOC's participation at SIDIM is in connection with the CIDA-funded "Programme for building African Capacity in Trade" or PACT which TFOC operates jointly with the International Trade Centre (UN/WTO).



Send your member news
for the newsletter
and/or website to
chris.roberts@ccafrica.ca

Member Events, News, & Opportunities (con't)

Canada Investment Fund for Africa Update

During a Western Canada outreach visit to Vancouver and Calgary in March, organized by CCAfrica, Piers Cumberlege met with over 30 companies and organizations and outlined CIFA's capital raising efforts, reviewed its investment guidelines, and discussed investments to date. Check out the investment guidelines at www.cifafund.ca.



Notice for Canadian firms interested in Africa from CIDA-INC

CIDA's Industrial Cooperation Program (CIDA-INC) is open to all the countries of Africa (except Libya). We invite Canadian firms interested in investing in Africa, or in obtaining an infrastructure contract in Africa, to make use of this program, CIDA's only program reserved for the Canadian private sector. Over the last 27 years, CIDA-INC has financially helped 4000 Canadian firms in over 10,000 ventures. See the CIDA-INC website for details, including the names of the officers responsible for each country. Or call Paul Hitschfeld, at 819-997-0567, Director, Africa-Americas Bureau, Private Sector Division. CIDA-INC's website: www.acdi-cida.gc.ca/inc



EDC Appoints Regional Manager for Sub-Saharan Africa

For more information on conducting business in Africa, contact Rizwan Haider, Regional Manager at (613) 598-3234 or rhaider@edc.ca. There is also an interesting article from the Winter 2006 edition of Exportwise that you can read online: http://www.edc.ca/corpinfo/pubs/exportwise/winter06/p04_e.htm



Globe Marketing International Corp, Ottawa, has been appointed by a mid-sized Nigerian oil company to help it find a Canadian partner. The company is already very strong in the area of refined product storage, distribution and marketing, but it is looking to expand. The company has recently been allocated a \$200m oil block lease that has an estimated 600 million barrels of light crude oil. They are seeking Canadian partners especially for business management but also for exploration of the new lease, field development, and total business integration. Contact Eugene Nzeribe, President & CEO, at 613-831-8859 or enzeribe@globe-canada.com. Globe Marketing also has opportunities in the telecom sector and other sectors in Nigeria. Give Eugene a call.

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CCAfrica Offices & Staff Across Canada



CCAfrica Members List

▶ Denotes new member since November 2005

- A.B. Consultants
- Afrique Expansion Mag
- Alcan Inc.
- Alex Pneu et Mécanique (Canada) inc.
- Algonquin College
- Alliance Agricole (CECI – Socodevi – UPDA-DI)
- Anyway Solid Environmental Solutions Ltd.
- AO Global
- Artumas Group Inc.
- Association of Canadian Community Colleges
- Association of Universities and Colleges of Canada
- Barrick Gold
- Bastion Security
- Bata Limited
- Baywood Continental Oilfield Services Ltd.
- Black Business Initiative
- Bombardier International
- ▶ BPC Cable Communications International
- BPR Enviraqua
- Canac Inc.
- ▶ Canada Export Centre
- Canada-Libya Chamber of Commerce & Industry
- Canada Mortgage and Housing Corporation
- Canadian and African Business Women's Alliance (CAABWA)
- Canadian Association of Mining Equipment and Services Export (CAMESE)
- Canadian Bank Note Limited
- Canadian Co-operative Association
- Canadian Manufacturers & Exporters (CME)
- Canadian Petroleum Institute
- Canadian Telecommunications Overseas
- Canafra Capital
- Care Canada
- Carleton University
- Cask Brewing Systems Inc.
- Cégèp international
- CIMA International
- ▶ College Boréal
- ▶ Consortium for International Development in Education
- Cordiant – Canada Investment Fund for Africa
- CPCS Transcom Ltd.
- CRC Sogema Inc.
- CSAE Inc.
- ▶ Dalhousie University
- ▶ Data-Line Management Group Inc.
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- Edition l'Artichaut Inc.
- ▶ Éducation internationale
- ▶ Embleton Travel
- Fasken Martineau
- First Quantum Minerals Ltd.
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- Focus International
- Forest Protection Limited
- Forum Francophone des affaires
- ▶ Found Aircraft Canada Inc
- Fraser Milner Casgrain
- Geomar
- Geomat International / Hauts-Monts
- ▶ Gilbert, McGloan, Gillis
- Globaltronica Corporation
- Globe Marketing Int'l Corporation
- Golder Associates Ltd.
- Heenan Blaikie SRL/LLP
- ▶ IMW Industries Ltd
- Industrial Promotion Services Ltd.
- IntelliPharmaCeutics
- International Development Consultant
- Kusan Ltd.
- La cité collégiale
- Lowe & Company
- Multitech Consulting International Inc.
- NESA Technologies Corp.
- Nevsun Resources Ltd.
- New Brunswick Community Colleges
- Nexen Inc.
- ▶ Niagara College
- NordSud.Org Inc.
- Northern Lights Franchise Consultants
- Nova Scotia Community College
- Orezone Resources
- Placer Dome
- Planet Africa Television
- ▶ Procept Associates Professional Services
- Right Honourable Joe Clark
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- Sasktel International
- SATDIS
- Senes Consulting
- Setym International Inc.
- Shott's Development Group
- SNC Lavalin International Inc.
- SR Telecom
- Tecscult International Ltd
- Terradigm
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- Tiomin Resources Inc.
- Trade Facilitation Office Canada
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- Université Laval
- University of Calgary
- University of Guelph
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- University of New Brunswick
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- ▶ Vangold Resources
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