



## Message from the President

Dear Members and Friends of CCAfrica:

It has been an extremely busy fall for CCAfrica and our members, and, as you'll see, we're already gearing up for a busy 2007.

From all accounts, the **visit of the Governor General to Africa** in November and December went well, garnering positive press in Canada and in the countries she visited. While CCAfrica would have preferred that her visit be coordinated to best leverage Canadian economic interests in Africa, at least this profile raising trip may help

to bolster Canada's profile in the face of an increasingly competitive environment across the continent. Much still needs to be done by the Canadian Government, but CCAfrica is doing all it can alone and in partnership with the Government wherever possible.

For instance, in February 2007 we will lead **two business missions to Africa, first to Nigeria and then to Angola**. The Nigerian Energy Mission will be a return to the Nigeria Oil and Gas show, fol-

lowing a highly successful Canadian pavilion and mission in April 2006. The Angola business mission will be the first major Canadian multi-sector business delegation to one of the fastest growing economies on the continent. In both cases we are working closely with DFAIT in Ottawa and at the Posts. Other missions to Africa are planned for 2007 including, hopefully, to the **Democratic Republic of the Congo, the African Development Bank/North Africa, and French-speaking West Africa**.

These missions follow on our recently completed **"Natural Resources & African Economic Development" Conference held in Calgary (November 28-29)**. For those who were unable to attend, most of the presentations and speeches are posted on our website: [www.ccafrica.ca/nrc](http://www.ccafrica.ca/nrc). Special thanks to all of our Conference Partners who made the event possible. While the Calgary weather did not cooperate, overall the conference successfully delved into some key issues and provided an excellent networking opportunity. Our **Code of Conduct was released at the conference**. CCAfrica is working on a **follow-up "Briefing Note" on the natural resources sector** that should be ready in the first quarter of 2007. Contributions are welcome.

As we close the door on 2006 and enter 2007, let me offer you a special holiday greeting and new year's wish from my staff and me, and thank all of our members for your continuing involvement and support. We hope your 2007 is the best ever!

Lucien Bradet, President

Message from the President

Business Development Service

CCAfrica Publications

Africa Business Intelligence

CCAfrica Activity Reports

- Natural Resources Conference (Calgary)
- East Africa Mission
- Angola Delegation
- Tanzania Prime Minister & Delegation
- EDC Nigerian Bankers Mission & MOUs
- CCAfrica Code of Conduct

CCAfrica Upcoming Events:

- Nigeria Energy Mission
- Angola Business Mission
- Forum Africa 2007

Member News

CCAfrica Offices

Members List

**NOTE: OUR NEW OFFICE ADDRESS IN OTTAWA**  
Canadian Council on Africa  
116 Albert Street, Suite 702  
Ottawa, Ontario K1P 5G3  
Tel and Fax remain the same

## Business Development Service

The **Business Development Service (BDS)** was launched by CCAfrica in July 2006. Every week our Ottawa-based BDS project manager, Florestan Fillon, and our interns review various listings of project tenders and strategic intelligence from a wide variety of sources, categorize them, and send the information to members based on their sectors of interest. CCAfrica has generated the support of both DFAIT and CIDA concerning the long term viability of this new service, one that complements their own efforts to help Canadians to be more active and successful in Africa.

For more information or if you are not receiving your weekly BDS email, please contact: [florestan.fillon@ccafrica.ca](mailto:florestan.fillon@ccafrica.ca) or (613) 565-3011. *This is especially important for our new members to ensure they get on the BDS database right away.*

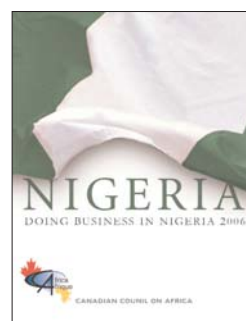
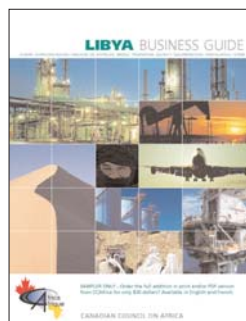
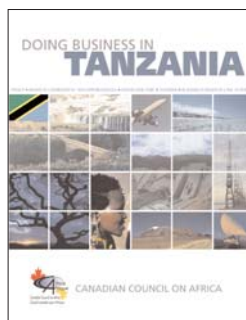
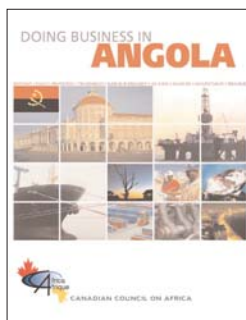
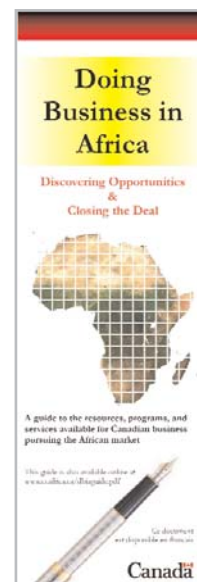
## CCAfrica Publications

### New Editions in the Business Guide Series:

We are now working on our fourth Business Guide in this series. Having already published guides on **Libya** and **Nigeria**, we have launched our **Angola** book and early next year we'll publish a new one on **Tanzania**. Future editions will be covering some countries in **francophone West Africa** and other parts of the continent. An order form is available at the bottom of our web homepage for purchasing one or more of these invaluable business guides: [www.ccafrica.ca](http://www.ccafrica.ca).

Coming up in early 2007 is the complete **Proceedings of CCAfrica's "Education and Economic Development in Africa"** conference we held in Montreal in April 2006. This book will be a great reference source for practitioners, policy-makers, & development specialists.

Members can request free copies of other CCAfrica publications, including our "Doing Business in Africa" brochure, our special report on the business visa situation, and past newsletters, etc., in either printed or digital form, in English and/or French (where available). Contact our Ottawa office or the regional office closest to you to order your extra copies, or check out our website for digital downloads of PDF versions.



## Africa Business Intelligence

### Sino-African Summit (November 2006)

Beijing hosted 35 African Heads of State and senior representatives and 13 other African senior officials at the Sino-African Summit at the beginning of November. About \$12 billion in new Chinese loans, assistance, and investment was pledged. Total Africa-China trade in 2006 is expected to top \$50 billion, compared with just \$11 billion in 2001. China has quickly become the largest source of aid in Africa, assistance that comes with few of the policy conditionalities of the IFIs and OECD donors, but which does come with "tied aid" conditions related to Chinese labour and procurement, and usually in the form of long term lending (as opposed to grants). The level of Chinese FDI in Africa is also growing fast, especially in the natural resources sectors.

### World Bank & UNCTAD Reports on African Growth & FDI

Many African countries, including Senegal, Mozambique, Burkina Faso, Cameroon, Uganda, Ghana and Cape Verde, have lifted significant percentages of their citizens above the poverty line and might well be on course to meeting the income poverty

Millennium Development Goal (MDG) target of halving poverty by 2010, according to a World Bank report released on October 31st.

The annual **World Bank** publication, **African Development Indicators (ADI) 2006**, depicts a diverse continent, with several countries making remarkable progress, some stagnating and others lagging seriously behind. The full spectrum of achievers and laggards stretches from Zimbabwe, which recorded a negative growth rate of 2.4 percent – the only country with a negative growth rate in 2004 on the continent – to Equatorial Guinea, which recorded a 20.9 percent growth rate.

The ADI 2006 also confirms the facts **that 16 African countries have sustained annual GDP growth rates in excess of 4.5 percent since the mid-1990s; inflation on the continent is down to historic lows; most exchange rate distortions have been eliminated; and fiscal deficits are dropping.** The continent weathered higher oil prices better than previous shocks and its real GDP grew by 4.3 percent, compared to 5.4 percent in 2004. It was pointed out that there is still much work to do on intra-Africa trade and improving the business climate in a number of countries.

In November, **UNCTAD** released its annual **World Investment Report**, subtitled “FDI from Developing and Transition Economies: Implications for Development.” Africa’s share in world FDI inflows was still small, but its FDI growth rate has nonetheless surpassed those of other developing regions. **Africa received record high foreign direct investment (FDI) inflows in 2005 of \$31 billion, but this was mostly concentrated in a few countries and industries**, the report stated. A sharp rise in corporate profitability and high commodity prices over the past two years helped produce a growth rate of 78% in FDI inflows to the region. Prospects are good for another increase in 2006 given high project commitments, large numbers of investors eager to gain access to resources, and a generally favourable policy stance for FDI in the region.

South Africa was the largest FDI recipient in the region in 2005, experiencing a sharp jump in inflows to \$6.4 billion from only \$0.8 billion in 2004. South Africa accounted for about 21% of the region’s total. This was mainly due to acquisition of Amalgamated Bank of South Africa by Barclays Bank (United Kingdom) for \$5.5 billion. **Africa’s top ten recipient countries – South Africa, Egypt, Nigeria, Morocco, Sudan, Equatorial Guinea, the Democratic Republic of Congo, Algeria, Tunisia and Chad, in that order – accounted for close to 86% of the regional FDI total.**

In eight of these countries, FDI inflows exceeded \$1 billion (more than \$3 billion for Egypt, Nigeria, and South Africa in particular). Inflows to South Africa were also the most diversified: investment was channelled into energy, machinery and mining, as well as into banking, which received the largest share. At the other extreme, FDI inflows remained below \$100 million in 34 African countries. These are mostly least developed countries (LDCs), including oil-producing Angola, which witnessed a drastic decline in FDI receipts in 2005.

### **Mo Ibrahim Prize for Achievement in African Leadership Announced**

Mo Ibrahim, founder of Celtel, the fast growing African mobile phone company that was sold to Kuwait Telecom in 2005, announced that his foundation will award annually a prize to a deserving African leader who makes a significant positive impact on development. The prize will go to a leader who was elected fairly, improved their country’s standard of living, and handed over power peacefully to the next elected government. Recipients of the **Mo Ibrahim Prize for Achievement in African Leadership will get \$500,000 a year in their first 10 years out of office, and \$200,000 a year for the rest of their lives.** The prize will be the world’s most generous award, according to the foundation. The prize’s selection committee will choose winners with the help of a governance index that is being developed by Dr. Robert Rotberg at Harvard’s Kennedy School of Government.

**16 African countries have sustained annual GDP growth rates in excess of 4.5 percent since the mid-1990s**

**Africa received record high foreign direct investment (FDI) inflows in 2005 of \$31 billion... concentrated in a few countries and industries**



**NATURAL RESOURCES & AFRICAN ECONOMIC DEVELOPMENT**  
CANADA'S ROLE IN THE 21ST CENTURY



Calgary, November 28-29, 2006



Mr. Ole Naiko, Executive Director of the Tanzania Investment Centre, at the "Discovering Opportunities" sessions.

## CCAfrica Activity Reports

### Report on the "Natural Resources and African Economic Development: Canada's Role in the 21st Century" Conference (28-29 November 2006)

About 150 people from Canada and Africa attended this conference, including a large Tanzanian delegation headed by Prime Minister Edward Lowassa. Also present were ministers from Tanzania, Nigeria, and Burkina Faso, several members of the African diplomatic corps, numerous members of CCAfrica and Canadian mining, energy, and related firms, and speakers from the World Bank, African Development Bank, the UN Economic Commission for Africa, and African NGOs and Institutes. A group of Nigerian bankers, on a cross-Canada tour organized by EDC, were also involved on the first day. While the uncharacteristically brutal Calgary weather impacted on travel to and attendance at the conference, our African ministerial participation included:



Tanzanian Prime Minister Edward Lowassa opened the conference, met with Premier Klein, had lunch with the Tanzanian Community in Calgary, met individually with CCAfrica members, and attended a reception in his honour at the offices of Artumas Group.

- ▶ H.E. Edward Lowassa, Prime Minister of the United Republic of Tanzania
- ▶ Hon. Nazir Karamagi, Minister for Energy and Minerals, Tanzania
- ▶ Hon. Professor J. Maghembe, Minister for Natural Resources & Tourism, Tanzania
- ▶ Hon. Professor P. Msolla, Minister for Higher Education, Science & Technology, Tanzania
- ▶ Hon. Samia Suluhu Hassan, Minister for Tourism, Trade & Investment, Zanzibar
- ▶ Hon. Seydou Bouda, Minister of Economy and Development, Burkina Faso
- ▶ Hon. Professor Leslye Obiora, Minister of Solid Mineral Development, Nigeria

As well as policy and research related papers and panels on the interplay between natural resources and African economic development, the conference included "Discovering Opportunities" sessions hosted by Tanzania, Nigeria, Senegal, and Rwanda. Representatives highlighted investment opportunities in their countries. Most of the conference papers and speeches are available on our conference website at: [www.ccafrica.ca/nrc](http://www.ccafrica.ca/nrc)



Uche Igwe, Civil Society Liaison Officer for the Nigerian Extractive Industries Transparency Initiative, discusses the role of NGOs in natural resource developments.

CCAfrica is following-up this event by developing a "Briefing Note" on Canada's role in African natural resource development in the 21st Century. This will be released in the first quarter of 2007. Contributions should be sent to: [chris.roberts@ccafrica.ca](mailto:chris.roberts@ccafrica.ca)

## CCAfrica Activity Reports (con't)

### East Africa Business Mission (September 2006)

Lucien Bradet led a three country, multi-faceted business mission to Rwanda, Kenya, and Tanzania in September, with the assistance of the trade offices at the Canadian High Commissions in Kenya and Tanzania. During the mission, **CCAfrica signed Affiliate Association MOUs with the Rwandan Private Sector Foundation and the Tanzania Chamber of Commerce, Industry & Agriculture.** Bilateral business forums were organized in each country, and in Kenya, delegates also visited the CITEXPO exhibition. Delegates each found solid opportunities in one or more countries, impressed with the dynamism of these East African Community economies. For more information on the mission or our new Affiliate Associations, please contact [lucien.bradet@ccafrica.ca](mailto:lucien.bradet@ccafrica.ca).



Lucien Bradet shakes hands with Emmanuel Hategeka, Sec-Gen of RPSF after signing the MOU. Looking on are Don Butler, regional trade commissioner, and John Bosco Kalisa, in charge of institutional relations at RPSF. (photo RPSF)

### Angolan Business Delegation in Eastern Canada (October 2006)

CCAfrica, in partnership with the Angolan Embassy in Canada, International Trade Canada, Ontario Exports Inc., Canadian Manufacturers & Exporters (CME) hosted a **"Doing Business in Angola"** seminar for a high-powered Angolan delegation in Toronto on October 23rd. As well as a short visit to Ottawa, the delegation also went to Montreal for an series of meetings organized by CCAfrica member Heenan Blaikie. Presentations given at the various events are available on



the CCAfrica website under CCAfrica News on our homepage:

[www.ccafrica.ca](http://www.ccafrica.ca).

(Information about the February 2007 mission to Angola on next page.)



Former Prime Minister Jean Chretien addresses the Angola business meetings in Montreal.

### Tanzania PM and Business Delegation to Regina & Toronto (November 2006)

After a short visit to Ottawa and participating in the Natural Resources Conference in Calgary, Prime Minister Lowassa and the Tanzanian delegation visited Regina (hosts included the Government of Saskatchewan and SaskTel International) and then participated in a Business Seminar co-hosted by the Empire Club of Canada at the landmark Royal York in Toronto.

### Export Development Canada Hosts Nigerian Bankers Mission (November 2006)



(l to r) Ladipupo Balogun, Managing Director/CEO & Maurice Phido, Executive Director, FCMB, Lorne Cutler, Senior Advisor, Africa, Europe and Middle East, & Rizwan Haider, Regional Manager, Sub-Saharan Africa, EDC (photo Shelly Borden)

As part of its efforts to support an increase in Nigeria-Canada trade, EDC has established lines of credit or signed MOUs with a number of Nigerian banks. In November, EDC invited the banks on a cross-Canada familiarization tour to meet with Canadian exporters. Additional MOUs were signed during the Canada mission, including with First City Monument Bank (FCMB).

### CCAfrica Launches its Code of Conduct at the Natural Resources Conference

CCAfrica was very pleased to launch its Code of Conduct at the dinner gala during the Natural Resources Conference in Calgary on November 28th. After many months of preparation, our short but comprehensive Code of Conduct illustrates that CCAfrica members understand their role in Africa's long-term sustainable development.

**Code of Conduct**  
(major headings)

**Social Value Creation**

**Transparency**

**Human Rights**

**Environmental  
Stewardship**

**Health & Safety**

**HIV/AIDS**

## CCAfrica Upcoming Events

### Nigeria Energy Mission (February 4–9, 2007)



Following on from the successful CCAfrica mission to Nigeria in April 2006, CCAfrica is again spearheading a mission, in partnership with the Canadian Trade Office in Lagos, to Nigeria in February 2007. We'll spend Feb.4–7 in Abuja and then move to Lagos for Feb. 8–9. Designed again around the Nigeria Oil and Gas exhibition in Abuja, this mission will include Canadian energy firms and related organizations both as part of a Canadian Pavilion as well as within a wider mission. Nexen and the Canadian Petroleum Institute have already signed on as exhibitors in the Pavilion, and a number of firms are joining the mission as delegates only. There is still some room left in the Pavilion and on the mission, so please contact [chris.roberts@ccafrica.ca](mailto:chris.roberts@ccafrica.ca) or tel (403) 210–2726 if you don't want to miss this unique opportunity. (Or visit [www.ccafrica.ca](http://www.ccafrica.ca).)

CANADIAN COUNCIL ON AFRICA



Energy Mission to Nigeria  
4-9 February 2007

### Business Mission to Angola (February 12–16, 2007)



Angola is potentially one of Africa's wealthiest countries, due to its substantial deposits of gold, diamonds, oil, and natural gas. It is experiencing an economic take-off that is almost without precedent in Africa. Today's Angola is recording double digit GDP growth, and significant fiscal and external account surpluses. This reflects the return of peaceful conditions and buoyant world oil and diamond prices. Oil output is projected to increase from 1.2 million b/d in 2005 to 2 million b/d by 2007, the second largest oil producer in Sub-Saharan Africa after Nigeria (and the newest member of OPEC).

Join CCAfrica and DFAIT on the first major multi-sector Canadian Business mission to this emerging African economic powerhouse. Following on the recent Angola delegation to Canada, and the publication of our "Doing Business in Angola" guide, you'll meet with high level political and business leaders, participate in a Canada-Angola business forum, and have briefing sessions and meetings all designed to help you understand the challenges and find the opportunities in Angola. Contact [lucien.bradet@ccafrica.ca](mailto:lucien.bradet@ccafrica.ca) or tel (613) 565–3011 to reserve your spot. Note: As of mid-December space on this mission was nearly full. (Or visit [www.ccafrica.ca](http://www.ccafrica.ca).)

### FORUM AFRICA 2007 (Montreal, September 27–28, 2007)

The African Business RoundTable (ABR) and Afrique Expansion Mag (AEM) in collaboration with the Canadian Council on Africa (CCAfrica) will host FORUM AFRICA 2007, in Montreal, Canada. This 2007 Forum event will be focused on promoting and advancing opportunities for investments and partnerships for sustainable development in Africa. This 3rd biannual international forum aims to provide strategic tools for private and public investments and economic development in Africa. This is a unique opportunity to meet more than 500 delegates, including company CEOs and managing directors; and senior decision makers from the African public sector and international institutions, all in a welcoming and comfortable setting at the prestigious Le Centre Sheraton Hotel in Montreal. ([www.forumafrika2007.com](http://www.forumafrika2007.com))

In addition to stimulating and substantive conference workshops and networking events, there will also be a grand Gala–Dinner during which the Africa 2007 Business Awards will be presented to the companies and personalities that have made exceptional contributions to the social and economic development of Africa during the past two years.

## Member News

### Artumas Group Mtwara Energy Project nears Commissioning

A number of milestones have been reached on the Artumas Group Mtwara Energy Project. In addition to progress on the drilling program, Artumas has completed the gas production facilities, laid 27 km of terrestrial and marine pipeline, and completed the installation of six-2MW reciprocating gas engines at the power plant in the City of Mtwara.



Artumas has built a history of strong relationships with the Tanzanian government, acting in partnership with the people of Tanzania to realize access to reliable energy. On Saturday, November 18, 2006, His Excellency Jakaya Kikwete, President of the United Republic of Tanzania, toured Artumas' facilities and laid a commemorative foundation stone at the power plant facility. Full commissioning of the power plant is expected in January 2007.

### Millenia Hope signs agreements in Angola and Cote d'Ivoire

Millenia Hope is a Montreal-based biopharma that fights disease through treatment, prevention, and dissemination of crucial information to people around the globe. Millenia is working on forging joint ventures to build manufacturing facilities and distribution centers for its anti-malaria drug, MalarexMMHTM18, in 2 African countries. As a result of this crusade, Millenia has signed an MOU with Suninvest of Angola as a partner. Millenia also signed an agreement with the Pasteur Institute of Cote D'Ivoire, who will act in an oversight and regulatory capacity in Cote D'Ivoire. The overall objective is the eventual eradication of infectious diseases, initially focusing on Malaria and HIV.

Send your member news  
(1-2 paragraphs only  
please) for the newsletter  
and/or website to  
[chris.roberts@ccafrica.ca](mailto:chris.roberts@ccafrica.ca)

### Fasken Martineau merges with British firm to target AIM Listings

Leading mining advisor Fasken Martineau (Faskens), which already has an office in Johannesburg, announced in December that it would be merging with smaller British firm Stinger Saul LLP. Stringer Saul's expertise as legal advisor to mining and high-tech firms looking to list on the London Stock Exchange's Alternative Investment Market (AIM) attracted Faskens as it now becomes the only Canadian law firm offering a team of over 30 mining specialists in Africa, the UK, and Canada.

### CPCS Transcom marks 10 year anniversary with more project wins

CPCS Transcom, formed 10 years ago with the merger of CPCS and Hickling Transport, recently launched two new projects in Africa. In Sierra Leone, CPCS will facilitate the privatization of the Port Authority. In Nigeria, CPCS leads a consortium privatizing the distribution and generation companies created out of the Power Holding Company (PHCN).



## CCAfrica Offices & Staff Across Canada

### Western Canada Chris Roberts, VP

Suite 400, 609-14th Street NW  
Calgary, Alberta, T2N 2A1  
T (403) 210-2726  
C (403) 870-9241  
F (403) 210-2484  
[chris.roberts@ccafrica.ca](mailto:chris.roberts@ccafrica.ca)

### Ontario Nola Kianza, VP

4721 Wild Rose Street  
Mississauga, Ontario, L5M 5H3  
T (905) 567-9643  
C (416) 830-7797  
[nola.kianza@ccafrica.ca](mailto:nola.kianza@ccafrica.ca)

### Atlantic Canada

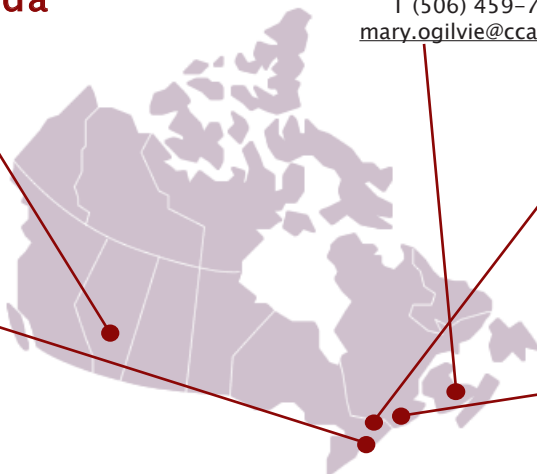
Mary Ogilvie, VP  
T (506) 459-7698  
[mary.ogilvie@ccafrica.ca](mailto:mary.ogilvie@ccafrica.ca)

### President's Office

Lucien Bradet, President & CEO  
Karl Gagne, Web/Office Manager  
Florestan Fillon, BDS Manager  
116 Albert Street, Suite 702  
Ottawa, Ontario K1P 5G3  
T (613) 565-3011 or  
Toll Free 1-888-852-9461  
C (613) 791-3011  
F (613) 565-3013  
[lucien.bradet@ccafrica.ca](mailto:lucien.bradet@ccafrica.ca)  
[karl.gagne@ccafrica.ca](mailto:karl.gagne@ccafrica.ca)  
[florestan.fillon@ccafrica.ca](mailto:florestan.fillon@ccafrica.ca)

### Quebec

Nathalie Désourdy, VP  
Toll Free 1-877-263-9116  
[nathalie.desourdy@ccafrica.ca](mailto:nathalie.desourdy@ccafrica.ca)



# CCAfrica Members List

► Denotes new member since September 2006

- A.B. Consultants
- Access Nigeria Consulting Inc.
- Afrique Expansion Mag
- Alcan Inc.
- Alex Pneu et Mécanique (Canada) inc.
- Algonquin College
- Alliance Agricole (CECI – Socodevi – UPA – DI)
- Anyway Solid Environmental Solutions Ltd.
- AO Global
- Artumas Group Inc.
- Association of Canadian Community Colleges
- Association of Universities and Colleges of Canada
- Barrick Gold
- Bastion Security
- Bata Limited
- Baywood Continental Oilfield Services Ltd.
- Black Business Initiative
- Bombardier Inc.
- BPC Cable Communications International
- BPR Enviraqua
- Canac Inc.
- Canada Export Centre
- Canada–Libya Chamber of Commerce & Industry
- Canada Mortgage & Housing Corporation
- Canadian and African Business Women's Alliance (CAABWA)
- Canadian Association of Mining Equipment and Services Export (CAMESE)
- Canadian Bank Note Limited
- Canadian Co-operative Association
- Canadian Manufacturers & Exporters (CME)
- Canadian Petroleum Institute
- Canadian Space Agency
- Canadian Telecommunications Consultants Inc
- Canadian Telecommunications Overseas
- Canafra Capital
- Care Canada
- Carleton University
- Cask Brewing Systems Inc.
- Cégep international
- Cégep Saint-Hyacinthe
- CIMA International
- Collège Boréal
- Collège Communautaire du Nouveau-Brunswick
- Collège Edouard-Montpetit
- Concordia University
- Consortium for International Development in Education
- Cordiant/Canada Investment Fund for Africa
- Consultation Contacts Monde
- CPCS Transcom Ltd.
- CRC Sogema Inc.
- CSR Developments Ltd.
- Dalhousie University
- Data-Line Management Group Inc.
- Delisys Delivery Systems Inc.
- Delphi Group
- Dessau-Soprin International
- Development Workshop Canada
- Développement International Desjardins
- Ecotrex International Inc.
- Ederick Associates
- Edition l'Artichaut Inc.
- Education internationale
- Embleton Travel
- Fasken Martineau
- First Quantum Minerals Ltd.
- Focus International
- Forest Protection Limited
- Forum Francophone des affaires
- Found Aircraft Canada Inc
- Fraser Milner Casgrain
- Geomar
- Geomat International / Hauts-Monts
- Georgian College of Applied Arts and Technology
- Gilbert, McGloan, Gillis
- Globaltronica Corporation
- Globe Marketing Int'l Corporation
- Golder Associates Ltd.
- Heenan Blaikie SRL/LLP
- Hydrotectors 2000 Ltd.
- IAMGOLD Corporation
- IMW Industries Ltd
- Industrial Promotion Services Ltd.
- Informatique Documentaire Edition Electronique
- IntelliPharmaCeutics
- International Development Consultant
- Kusan Ltd.
- La cité collégiale
- Lowe & Company
- Manitoba Hydro International
- Millenia Hope Inc.
- Minières du Nord
- Multitech Consulting International Inc.
- NESA Technologies Corp.
- Nevsun Resources Ltd.
- New Brunswick Community Colleges
- Nexen Inc.
- Niagara College
- NordSud.Org Inc.
- Northern Lights Franchise Consultants
- Nova Scotia Community College
- Orezone Resources
- Oromin Explorations Ltd.
- Planet Africa Television
- Procept Associates Professional Services
- Right Honourable Joe Clark
- Saint Mary's University
- Saskatchewan Trade & Export Partnership (STEP)
- Sasktel International
- SATDIS
- SCOOPTTEL Consultants Ltd.
- Senes Consulting
- Seprotech Systems Inc
- Setym International Inc.
- Shott's Development Group
- SMART-Secondary Materials and Recycled Textiles, Inc.
- SNC Lavalin International Inc.
- SOFEG
- South African Airways
- SR Telecom
- Surya Ventures Corp.
- Tecslut International Ltd
- Terradigm
- TFI Global Inc
- The Lyceum Group
- Tiomin Resources Inc.
- Trade Facilitation Office Canada
- Université de Moncton
- Université d'Ottawa
- Université Laval
- University of Calgary
- University of Guelph
- University of New Brunswick, International Relations Office
- Vangold Resources
- Wardrop Engineering
- Wayne Dunn & Associates
- Whitby Hydro Energy Services Corp
- Whiterabbit Resources Ltd.
- WorleyParsons Komex
- York University
- Zavik Realty Ltd.

## Associate & Affiliate Members

- Agriculture & Agri-Food Canada
- Alberta Economic Development
- Canada Business Association – Ghana
- Canadian Commercial Corporation
- Canadian International Development Agency
- Department of Foreign Affairs Canada
- Export Development Canada
- Industry Canada
- International Trade Canada
- Ministry of International Relations of Quebec
- Natural Resources Canada
- New Brunswick Department of Intergovernmental Affairs
- Nigerian Economic Summit Group
- Ontario Exports
- Rwanda Private Sector Foundation
- Tanzania Chamber of Commerce, Industry & Agriculture