



Corporate Social Resp. Compendium Published Soon

In our last Newsletter, we announced that CCAfrica had signed a contract with the Foreign Affairs and International Trade Canada (DFAIT) and its Africa and Middle East Bilateral Commercial Relations Division (WOS) to research and produce a compendium on Canadian past and present Corporate Social Responsibility (CSR) projects in Africa. The research, editing, and production phases have been completed. After one last verification from DFAIT and then translation, it should be available for consultation on the Trade Commissioner website.

This document comprises more than forty different projects from Canadian companies and organizations from all sectors of activity: mining, oil and gas, agri-food, finance, infrastructure, and education. It illustrates a broad variety of socially related projects in different areas such as humanitarian program, ... (See *CSR Compendium*, page 4)

East Africa Delegation - A Rising Region

We are very proud to have welcomed the first East African Community delegation to Canada. On May the 11th in Toronto and May the 13th in Montreal, CCAfrica organized two great seminars as well as a lunch presentation in Ottawa all on new opportunities for investment partnerships across East Africa. That important delegation included ministers and high repre- ... (See *East Africa Mission*, page 10)

Ghana's Elections: A Democratic Success

While Canadians, along with the rest of the world, were fixated on the November election in the United States of Barack Obama and the subsequent transition, in West Africa another historic election was being decided within same period. Overshadowed abroad but closely watched across Africa, the Ghana elections of December 2008 deepened Ghana's ascent ... (See *Ghana Elections*, page 14)

Mission to West Africa - Friends Canada Should Preserve

From the 20th to the 28th of April, CCAfrica led a mission to West Africa to discover or identify, beyond the already existing strong ties, opportunities for business development between Canada and this region, opportunities that are far from being fully realized. The mission, which was attended by a delegation of 26 people, traveled to Togo, Côte d'Ivoire, Ghana and Senegal.



President Laurent Gbagbo,
Republic of Côte d'Ivoire

This mission was a great success in many ways, one of them being its visibility. Many articles have ... (See *Mission*, page 11)



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Business Development Service

The Business Development Service (BDS) has more than two years of existence now. Every week our Ottawa-based BDS comprehensively review a large number of project tenders and strategic intelligence from a wide number of sources around the globe. We identify interesting projects, process the information, and send it to members based on their sectors of interest. For more information or if you are willing to receive your weekly BDS email, please contact: florestan.fillon@ccafrika.ca at our Ottawa office: Tel (613) 565-3011. ■

Publications

CCAfrica not only publishes this regular newsletter, we also publish in digital and print form a *Doing Business* series that so far includes Nigeria, Libya, and Angola. •

Monthly African Indicators

CCAfrica members receive a quick-to-read one page synopsis of recent economic data from Africa that will help them assess market conditions across the continent. •

African News Clipping Service



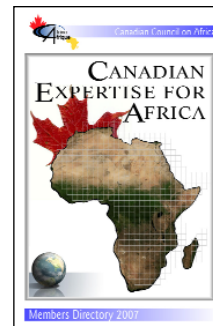
The African News Clipping Service is a new service that is sent to all subscribers every business morning which lists Africa's economic news from various news sources across the world. The news articles are archived and remain available to the subscribers on the CCAfrica website: www.ccafrica.ca •

Advice & Support

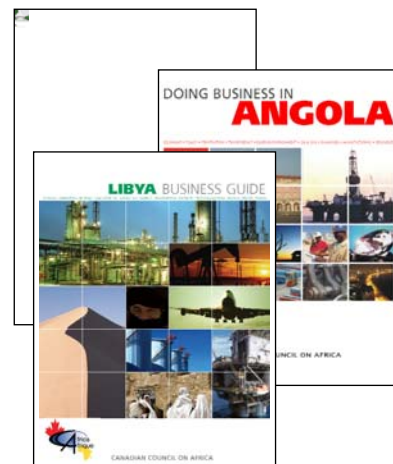
CCAfrica maintains four regional offices that are there to help you with your specific projects and problems. Our VPs have wide experience with Africa, across various sectors, and with Canadian government programs, so they can help you with the issues facing your business or institution. •



Canadian Expertise for Africa



CCAfrica Business Guides



CCAfrica Offices and Staff Across Canada

President's Office

Lucien Bradet, President & CEO
Karl Gagné, Manager
Florestan Fillon, Project Manager

116 Albert Street, Suite 702
Ottawa, Ontario K1P 5G3
T (613) 565-3011 or
Toll Free 1-888-852-9461
C (613) 791-3011
F (613) 565-3013
lucien.bradet@ccafrika.ca
karl.gagne@ccafrika.ca
florestan.fillon@ccafrika.ca

Ontario

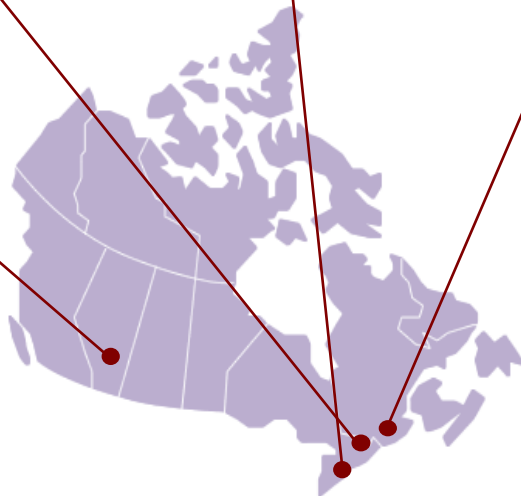
Nola Kianza, VP
161 Bay Street, 27th Floor
Toronto, Ontario M5J 2S1
T (416) 572-2129
F (866) 267-5486
nola.kianza@ccafrika.ca

Quebec

Marie-France Lebreton, VP
Sans frais 1-866-443-4570
marie-france.lebreton@ccafrika.ca

Western Canada

Chris Roberts, VP
T (403) 210-2726
C (403) 870-9241
F (403) 210-2484
chris.roberts@ccafrika.ca



CCAfrica Newsletter

Florestan Fillon, Editor
florestan.fillon@ccafrika.ca

Karl Gagné, Production
karl.gagne@ccafrika.ca

CONTRIBUTOR:
Amanda Palmer
Chris Roberts

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Lucien Bradet
President, CEO
CCAfrica

Coming Out Stronger

Dear members,

It's during difficult times that an organization proves its worth and either grows stronger or stagnates. We are at one of those junctures. Between global economic turmoil and our government's priorities shifting towards Latin America, current trends do not seem to be leaning our way. But the deeper reality remains. Africa is an economically dynamic continent rich in opportunities, with most countries facing revised rates of growth during this global downturn, not deep recession. It is a continent with immense positive historical ties and good feelings towards Canada, a continent that seeks to keep and enhance these ties even though many other countries are increasingly active there. These friendly competitors understand the amazing opportunities, the dynamic phenomenon and potentials, which mark Africa's development.

We at CCAfrica firmly believe that many Canadians and their organizations (including companies, NGOs, educational institutions, academics, Diaspora, etc.) want to maintain these ties and grow the Canada-Africa partnership. We believe that many Canadians want their country not only to continue working with and in Africa but also intensify these links and help those in greatest need today, the same people who will shape our planet tomorrow. We know that Canada cannot rest on its laurels: we need to move forward in order to continue to be a privileged partner of the African continent. We need to understand that Canada has benefitted and can benefit more from that hard-earned position and that, when some of Africa remains at a critical juncture and crises can easily escalate, today is certainly not the time to walk away.

Canada does have a good reputation in Africa. The number of organizations, companies, NGOs, and individuals doing things with and in Africa is probably at its highest levels ever (our membership certainly is!). Africa's importance to the Canadian economy - from its oil, cocoa, fruit, and other exports to its hosting of significant Canadian FDI - has never been as strong. Africa will be bruised by the global slowdown, but maintain significant economic growth compared to much of the planet. Our job at CCAfrica is to convey African countries' messages that Canada is still a friend, but that any serious friendship needs commitment. This is why CCAfrica will continue to

promote the idea that Canada has, more than ever, many reasons to keep developing its relationships with Africa. CCAfrica will carry that torch as far as we can, but for it to be sustained it needs to be shared by others - in civil society, in government (not only federal but provincial and municipal too), in academia and elsewhere. We will not always all agree on the precise modalities to pursue, but at least with shared, vocal recognition of the importance of Africa to Canada we'll be able to move the debate to questions of "how" we improve and deepen our relations with Africa, rather than "why" of "if".

The notion of staying strong and growing at the same time is well represented in this newsletter. You will see that CCAfrica members are still working hard to expand their businesses in interesting and innovative ways while assisting local development through social responsibility efforts. You will see that a story like the Ghana elections last December can be a very inspiring one for many other elections to come on the continent. Finally, you will see that while CCAfrica is consolidating its activities by establishing annual initiatives such as the "Discover Africa" Business Roadshow, the Tunisia/Africa Development Bank mission or the meeting with Canadian Head of Missions at EDC, it is also growing and diversifying them by leading a new regional mission in four West African countries, by producing a Corporate Social Responsibility compendium, welcoming for the first time in Canada a regional, five-country East Africa business delegation, or co-organizing the first African film festival in Ottawa. Enjoy your reading.

A handwritten signature in blue ink, appearing to read 'Lucien Bradet', written in a cursive style.

Lucien Bradet
President, CEO

P.S. CCAfrica also wishes to welcome Robert Fowler and Louis Guay, both life-long friends of Africa, back to Canada after their harrowing four month ordeal in the hands of Al Qaeda-related kidnappers in the Sabel. Best wishes to you and your families.

Remote Tanzania Community Welcomes First High School

An isolated community in the remote northwest region of Tanzania has opened its first-ever secondary school thanks to a partnership between Barrick, local government and community leaders.



The Lusahunga Ward's new high school, located on the lone highway running west to the Rwandan border, was largely supported by Barrick's nearby Tulawaka mine. The company provided the building materials and engineering support, while community members supplied the labour. The new Nyantakara high school is now serving students who previously had few opportunities to continue their studies beyond primary school. Up until recently, only affluent families could afford to send their children away to study in larger urban centers.

"The Nyantakara school opens up a world of possibilities for the children of Lusahunga Ward," says Scott Atkinson, general manager of the Tulawaka mine. "For a community that had so few educational opportunities in the past, a secondary school is a major stepping stone to improving the quality of life for everyone. Barrick is proud to be a part of this achievement."

The school, situated on a sprawling property surrounded by green forests, was officially inaugurated by Tanzanian president



Students in the new Nyantakara high school

Jakaya Kikwete during a visit to the region in mid-2008. It is equipped with eight classrooms, dormitories, a dining hall, and accommodation for teachers, with plans to expand the facilities over the coming year.

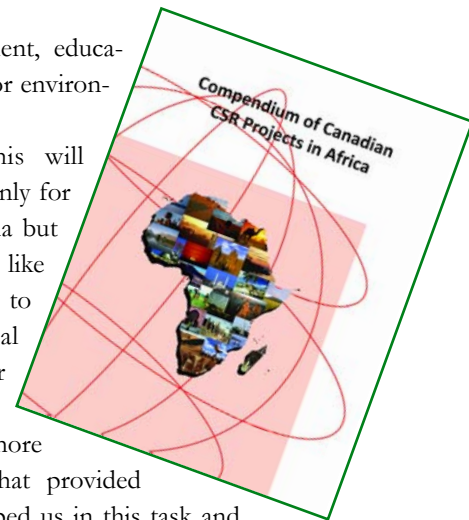
Although the government has decreed that every ward in Tanzania must have a secondary school, student fees often make it impossible for children from poor families to attend class. To

CSR Compendium

(con't from page 1)

local economic development, education, social enhancement or environment preservation.

We do hope that this will become a great tool not only for the government of Canada but for Canadians who would like to know more on how to bring sustainable local development through their areas of expertise. We would like to thank one more time the organizations that provided their information and helped us in this task and of course we will keep you informed of its date of publication and availability. ●



address this issue, the Tulawaka mine created a scholarship program for children from impoverished families in the Lusahunga Ward, enabling them to attend high school. In the past two years, 70 students identified by village leaders have received this financial aid.

When the mine convened a community council in 2005 to identify development priorities, local leaders made education their second highest priority, right after access to clean water. With Barrick's help, the Mavota primary school was refurbished and expanded first, adding new classrooms and more housing for teachers. The mine also created an incentive program, rewarding the top students in each class with new bicycles that make it easier to get to and from school.

"Often these kids have to walk many kilometers to school, so (from page having a bike is a huge incentive to attend class," says Atkinson "The reality is that bicycles are the primary source of transportation for most families."

The incentive program produced immediate results. In 2006, all of the students passed their final examinations. Now, those graduating from primary school have somewhere to go.

The new Nyantakara secondary school already has 245 students enrolled. That number is expected to grow to 720, as more students enter the system.

Open pit mining operations have now ended at Tulawaka, with underground mining expected to continue for two to three years. The mine is already implementing its closure plan, part of which will lay the groundwork for further sustainable development in the local community. Investments in education are just one part of that commitment. ●

www.barrick.com

Applied Solar Technology in Burkina Faso

This project, to develop applied solar technology in Burkina Faso, is built on solid links between the principal partners, the École Polytechnique de Montréal, the Institut de Recherche en Sciences Appliquées et Technologies (IRSAT) in Burkina Faso and the

Association des universités
et collèges du Canada



Association of Universities
and Colleges of Canada

Université de Ouagadougou, which provides the solar technology related-training.

This partnership administered by the Association of Universities and Colleges of Canada (AUCC) is one of over 150 projects funded by the Canadian International Development Agency (CIDA) through the University and Partnerships in Cooperation Development (UPCD).

Most of the country's villages have no electricity and no running water. The partners have focused on rural water supply applications and photovoltaic solar power, or energy captured from the sun's light by photovoltaic (PV) panels and transformed directly into electricity.

The purpose of the project is to strengthen the capacity of IRSAT, in partnership with the university, to train Burkinian specialists in the field of solar technology systems for pumping water, irrigation, lighting and the safe storage of food and medicines.

Training: Towards a Solution

The newly-trained technicians will be able to design, manage and

maintain solar power systems. They will be self-employed or will work for companies operating in the field of solar, thermal or PV energy. Luck is on their side since the country's climatic and geographic



Locals from the Séguéna village around a well powered by photovoltaic solar panels.

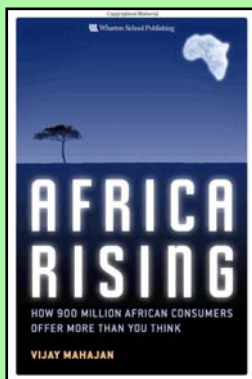
conditions are extremely favourable for solar energy. The long hours of sunshine allow for an average daily production of solar energy, specifically 5.5 kilowatt-hours per square metre of panel.

By 2011, when the applied solar energy project ends, every region of the country, and 14 million people, will have been affected by it.

Awareness of the importance of solar energy will not be confined to the villages. The project also aims at informing the decision makers. Ultimately, the project could impact the country's neighbours - Niger, Mali, Côte d'Ivoire, Benin, Togo and Ghana. Some countries have already shown an interest in sending their students as they have no equivalent program. ●

www.aucc.ca

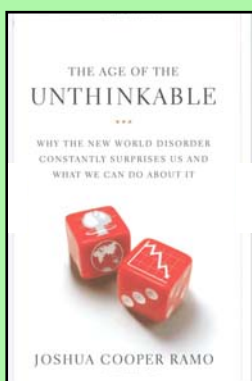
Two New Books That Will Invigorate Your International Acumen



AFRICA RISING: How 900 million African Consumers offer more than you think

By Vijay Mahajan

Wharton School Publishing, 2009



THE AGE OF THE UNTHINKABLE: Why the New World Disorder surprises us and what we can do about it

By Joshua Cooper Ramo

Little, Brown and Co., 2009

On that next nine hour flight, consider picking up one or both of these books to pack in your carry-on luggage. They are both a great investment of your limited time and are sure to help you do better business in Africa and grasp a deeper understanding of the seemingly mysterious forces that are shaping our globalized world.

While on the face of it the two books are on completely different subjects, the two express similar sentiments about misunderstandings in today's hyper globalized world. Mahajan, a marketing professor at the University of Texas, explores the real African market: 900 million consumers that are "richer than you think," growing in absolute numbers, and broken down into three distinct market segments, each with their own characteristics presenting considerable opportunities. From the "consumer safari" to the "power of Ubuntu," readers will gain deeper insight into how Africa's economy works and how to find and pursue those opportunities.

Ramo's book is not about Africa, although there are African examples, but instead is about rethinking the basic mental framework that we all use to understand our world particularly in regards international relations and globalization. He argues against a mechanistic, linear worldview, replacing it with one based on the concept of open, adaptive complex systems where the whole is really greater than the sum of its parts. Think immune system. From that perspective, "small things can trigger a big change." The implications of this mind shift are significant, for foreign policy, for dealing with the financial crisis, and for empowering individuals (and companies) to increase their resilience and success in the face of permanently dynamic uncertainties.

Bombardier Sells Eight Q400 Nextgen Airliners to Ethiopian Airlines

Toronto, November 20, 2008 - Bombardier Aerospace announced today that Ethiopian Airlines has signed a contract to purchase eight Q400 NextGen turboprop airliners, and has taken options on four additional Q400 NextGen aircraft. Including this transaction, the

BOMBARDIER

Dash 8/Q-Series aircraft program has recorded firm orders for a total of 1,001 aircraft.

Based on the list price of the Q400 NextGen airliner, the value of the Ethiopian Airlines firm order contract is approximately \$242 million US, and could increase to approximately \$366 million US if the four options are exercised.

Ethiopian Airlines, the country's flag carrier, made its first flight between Addis Ababa and Cairo via Asmara on April 8, 1946. Today, it operates a fleet of jet and turboprop aircraft to 33 African cities and a total of 20 international points in the Middle East, Asia, Europe and North America.

Ethiopian Airlines won the Brussels Airport Marketing Award for long-haul operations in October, 2008. In the same month the airline also won the 2008 Best Airline in Africa Award from the Akwaaba Travel Market Organization and the 2008 Corporate Achievement Award in Johannesburg in August, 2008.

"The 360-knot speed, low operating costs and environmental credentials of the Q400 NextGen aircraft will enable us to maintain the high standards for which we have received numerous awards," said Girma Wake, Chief Executive Officer, Ethiopian Airlines. "The aircraft's excellent range and payload capability will allow us to deploy it on domestic routes within Ethiopia, as well as on regional routes up to 1,000 nm (1,850 km) from Addis Ababa."

"Another key reason for our selection of the Q400 airliner is its exceptional performance in terms of climb rate, single-engine ceiling and higher take-off weight, and thus greater payload, from hot and high elevation airfields," Mr. Wake added.

"Ethiopian Airlines will utilize all of the extensive qualities of the Q400 aircraft," said Gary R.Scott, President, Bombardier

Commercial Aircraft. "And we welcome this award-winning airline to the growing Q400 airliner family."

The transaction announced today increases Q400/Q400 NextGen aircraft firm orders to 330 aircraft, with 210 delivered as of July 31, 2008.

The Dash 8 turboprop program was launched in 1980. With the introduction of the Noise and Vibration Suppression (NVS) system in 1996, the name was changed to the Q-Series aircraft program, reflecting the aircraft's quiet cabin amenities. The aircraft are in service with more than 100 operators around the world. In addition to their role in commercial airline service, Dash 8/Q-Series aircraft are also operating in coastal surveillance, firefighting, navigator



Bombardier© Q400 NextGen Aircraft

training, medical evacuation, mixed passenger/cargo configurations, laser depth sounding of the ocean floor, resource exploration and many other special mission roles. ●

For more information contact:

John Arnone
(416) 375-3030.

www.bombardier.com



CANADIAN COUNCIL ON AFRICA presents

**BUSINESS MISSION TO
ANGOLA**

June 7-11, 2009



CANADIAN COUNCIL ON AFRICA presents

**BUSINESS MISSION TO
AfDB (Tunisia)**

December 2009



MHI Awarded Monitoring Services Contract in Mozambique

Manitoba Hydro International (MHI) in association with Nippon Koei UK and Nippon Koei Japan completed a technical due diligence review of the operations of Hidroelectrica de Cahora Bassa (HCB) in Mozambique in April 2006. The review was carried out for the two shareholders of HCB, the Government of Mozambique and the Government of Portugal, and covered the 2075 MW Cahora Bassa hydroelectric generating station, dam and HVDC transmission system. Its purpose was to determine the current status of the project to facilitate the transfer of majority ownership from the Government of Portugal to the Government of Mozambique. The project was completed in September 2006, and led to another project for MHI with HCB: an operations technical assistance and monitoring services contract. The Governments of Mozambique and Portugal have now signed agreements transferring the majority ownership and control of HCB. MHI was selected to provide technical support and operational



The Cahora Bassa Dam

monitoring services for up to five years to ensure that the facilities continue to be operated at a high standard of safety and reliability. The technical assistance and monitoring services cover all aspects of operation, maintenance, and capital improvements of the dam structure, the power house, the HVDC converter station and the HVDC transmission lines. MHI is proud to be part of this project and looks forward to many more years of working in Mozambique. •

www.mhi.mb.ca

Comprehensive Mining Investment Agreement Signed for Kouilou Potash Project

MagIndustries Corp. (the "Company") (TSX-Venture: MAA) is pleased to report that the Company and its subsidiary, MagMinerals Potasses Congo S.A., have signed a comprehensive agreement with the government of Republic of Congo ("ROC"), referred to as the Potash Investment Agreement ("PIA") or within the ROC as the Convention d'Exploitation Miniere. The PIA addresses all aspects of the Company's planned Kouilou Potash Project in the Mengo area near the ROC port city of Pointe-Noire, including key fiscal and development terms.

The PIA will proceed through a process of incorporation into a Law, which will need the approval of the ROC Parliament following its submission by the ROC Government and publication in the Official Gazette of the ROC. Until these processes are concluded the content of the PIA is subject to confidentiality terms.

The signing of the PIA marks a long-awaited milestone in the development of the Company's Kouilou Potash Project.

About the Kouilou Project:

A previously released technical report prepared by Ercosplan Ingenieurgesellschaft Geotechnik und Bergbau mbH ("Ercosplan") announced on August 21, 2008, and clarified and re-stated in a press release dated December 1, 2008, indicated a NI 43-101 compliant estimate of proven and probable reserves of 33.5 million tonnes of KCl which are sufficient to support 28 years of production at a rate of 600,000 tonnes of K60 potassium chloride (KCl) for the first two years of production and 1,200,000 tonnes of K60 KCl per year for the remaining 26 years. At a production rate of 600,000 tonnes of K60 per year the KCl reserves are adequate for a Project lifetime of 54 years. At a production rate of 1,200,000 tonnes of K60 per year the KCl reserves are adequate for a Project lifetime of 27 years. These reserves lie within a 25 square kilometer (sq km) portion of the 136

sq km Mengo Exploitation Permit which was granted to the Company in March 2008. The Mengo Exploitation Permit represents 18% of the Makola Exploration area of a further 1,472 sq km of favourable geology. The Ercosplan report is available on SEDAR at www.sedar.com.



Representatives from the government of the Republic of Congo and executives from MagIndustries congratulate each other on this development

About MagIndustries Corp.

MagIndustries Corp. is a Canadian company whose common shares are listed on the TSX-V Exchange and trades in Canadian currency under the symbol "MAA". The Company has 197,914,016 shares outstanding on an undiluted basis. MagIndustries' resource subsidiaries are operating and developing major industrial projects in the Republic of Congo and the Democratic Republic of Congo. •

Rich Morrow
Vice-President
P: 416-368-7911
F: 416-368-5048
C: 416-258-0829

William B. Burton
President & CEO
P: 902-257-1171
F: 902-257-1178

www.magindustries.com

Togo to Adopt ePassport Technology from Canadian Bank Note

Canadian Bank Note Company, Limited (CBN) is a world leader in the design and supply of secure identity documents and issuing systems. Established in Ottawa in 1897, CBN is active in more



than 60 countries and provides highly secure banknotes, fiscal and postage stamps and identity documents such as passports, driver's licenses and ID cards. CBN's African customers include Togo, Burkina Faso, Mali, Chad, Ethiopia, Kenya, Tunisia, Algeria and Botswana.

Canadian Bank Note's relationship with the Government of the Togolese Republic dates back to 1997 when the country's new machine-readable passport was introduced. An ambitious ID card project will be completed later this year, providing Togo with the most integrated and sophisticated program of secure identification document technology in West Africa. This integrated system includes national ID cards, military and police ID badges, foreign resident cards, as well as nationality certificates, driver's licences and motor vehicle registrations.



Samples of various documents used in the ePassport technology

At the end of 2008, Togo once again affirmed its commitment to identity document modernization by choosing CBN as the supplier for its ePassport initiative. CBN's solution will be comprehensive and integrates the new ePassport into existing Togolese infrastructure. The project includes a newly designed ePassport that is compliant with the latest International Civil Aviation Organization standards, an upgraded passport issuing system with improved security, and the installation of a Public Key Infrastructure solution to protect the integrity of the electronically encoded ePassport data. The border control system will now validate both Togolese and foreign ePassports. •

www.cnb.ca

A practical case of knowledge transfer in Nigeria: CPCS' training in PPP project development and Financial Modeling

CPCS recently launched a specialized training program in Public-Private Partnerships (PPPs) and Financial Modeling. The objective of the course is to provide participants with knowledge of PPP projects and financial modeling techniques to



enhance their capacity to make sound investment decisions and plan infrastructure projects that will

deliver value for money. The course draws from CPCS's portfolio of more than 70 PPP projects as well as CPCS's experience in the creation of financial planning and forecasting models for transport infrastructure.



Derrick Lichti, CPCS's financial modelling expert, using a case study to illustrate the features of the financial model - Lagos, September 2008

The first course was successfully run in Lagos, Nigeria in September 2008. Course participants were given introductory training to PPPs, focusing on the transaction phase and legal and regulatory issues. Nigerian case studies on the port and railway sectors were discussed in detail. The financial modeling training was designed to enhance the trainee's spreadsheet skills and apply those new skills to develop and audit a cash-flow model. A fictitious bus rapid transit model was developed over the period of the course. Emphasis was placed on hands-on work and the students were encouraged to make use of Excel's many short-cuts. The trainees in the course were predominantly from the banking sector in Nigeria, many of whom are involved in transactions and require such modeling experience. While it is early to assess the impact of this course, the participants all expressed satisfaction with this training. On the basis of this positive feedback, CPCS is scheduled to deliver this course again in Lagos on February 25 - 28. •

www.cpcstrans.com

Éducation Internationale Organizes a Seminar on School Management for Participants without Professional Training

Quebec, January 21, 2009 - Education Internationale received funding from the Ministry of Education, Leisure and Sports of Quebec (MELS) and from the Ministry of International Relations of Quebec (MRI) to support a seminar in Bamako, Mali on school management and professional training. Ministers of Professional Training from five

African countries, as well as representatives from several organizations contributing (incontournables) to professional training in Mali have been invited.



The objective of this seminar is to present the approaches and methods of school management that have been adapted for dropouts (déscolarisés) in Quebec in order to establish a link with what is done in various African countries and to reflect on a possible transfer of Quebec expertise towards these countries. For this purpose, participants from Bois-Francis School Board will present, in liaison with their Malian partners, an experimental transfer of expertise supported by Education International and by the Canadian International Development Agency (CIDA), being held in Mali.

A Not-for Profit cooperative created in 2001 by the Quebec School Boards Network, Éducation Internationale is a unique office (guichet) dedicated to opening Quebec's school network to the international

community and to helping students to become true citizens of the world. •

For more information:

Marise St-Pierre - Project Manager

Éducation Internationale

Tel. : 418 651-4667

stpierre@education-internationale.com

www.educationinternationale.com



Partners of the seminars: the School Board of Bois-Francis and the General Assembly of Koulikoro

38 Malagasy Trainees from Ambatovy Arrive in Canada

38 Malagasy trainees from the Ambatovy Project left Madagascar in two groups on Nov. 15, 2008, for technical courses in Edmonton, Alberta, and Rouyn-Noranda, Quebec.

The students came to Canada for 9 to 12 months of mechanical, industrial and instrumentation maintenance training. Those who get



passing grades will be hired by the Project, and will transfer their new knowledge to their Malagasy coworkers.

15 students are at the Northern Alberta Institute of Technology in Edmonton. The other 23 are at a CEGEP in Rouyn-Noranda, where, upon arrival, they were welcomed not only by college staff, but a snowstorm, as well. As none of the students are used to Canadian winters, they were all provided with appropriate clothing.

The trainees are very pleased to be in Canada, but they did find it difficult being far from their families and home country this past holiday season. To help them through homesickness, special holiday events were organized for them. In Quebec, they attended Christmas mass, followed by a midnight supper. Those in Alberta went to church services and then had a Christmas meal with the family of an executive of Sherritt International, the operating partner of the Project.

Ambatovy is a world-class nickel project in Madagascar. It is a joint-venture partnership between Sherritt, which owns 40%, Sumitomo Corp., and KORES, which each have a 27.5% stake, and SNC-Lavalin, whose interest is 5%. •

For more information, visit

www.ambatovy.com



Malagasy trainees enjoying their first Canadian winter.

East Africa Delegation

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representatives from Rwanda, Kenya, Tanzania, Uganda, and Burundi. The theme of these events was 'Trade and Investment Opportunities: East Africa - One Market, One Destination' and it looked at East Africa's progress towards the constitution of one single market. The seminar has also helped participants identify the best investment opportunities for the creation of greater wealth in East Africa.

The East African Union aims at achieving its goals and objectives through:

- promotion of a sustainable growth and equitable development of the region, including rational utilisation of the region's natural resources and protection of the environment;
- strengthening and consolidation of the longstanding political, economic, social, cultural and traditional ties and associations between the peoples of the region in promoting a people-centred mutual development;
- enhancement and strengthening of participation of the private sector and civil society;
- mainstreaming of gender in all its programmes and enhancement of the role of women in development;
- promotion of good governance, including adherence to the principles of democracy, rule of law, accountability, transparency, social justice, equal opportunities and gender equality; and



Members of the East African delegation with the mission leader, the Honourable Monique Nsanzabaganwa and Hon. Harinder S. Takhar, Minister of Small Enterprises and Consumer Services, Government of Ontario, Canada



[Clockwise from top left] Rosemary M. Mugisha, Acting Director General, Investment Promotion, Rwanda Development Board; Alloys Mutabingwa, Deputy Secretary General, EAC; H.E. Edda Mukabagwiza, Ambassador of Rwanda in Canada; Hon. Harinder S. Takhar, Minister of Small Enterprises and Consumer Services, Government of Ontario, Canada



Kim Lok, Regional Manager, Europe, Export Development Canada, presenting EDC services during the Ottawa seminar.

- promotion of peace, security and stability within the region

During these events, everybody had the possibility to acknowledge a real sense of regional unity within each delegation member's presentation. Without any partisan speech, each speaker described specific sectors and subjects in the name of the entire region and not of one particular country. A common dynamic that should help a region of 120 million citizens to flourish its market estimated at US \$30 billion.

To conclude, these events were a true success with over 300 participants who attended the three events. We would like to share this success with the head of delegation, the Honourable Monique Nsanzabaganwa as well as Her Excellency Edda Mukabagwiza and Mister Emmanuel Muhaweniman for their constructive collaboration and we would also like to thank our sponsor CPCS Transcom for their constant support. This event will always stay as an important milestone in the history of the relationship between Canada and East Africa, but also in the history of this region and of the continent it belongs to. •



Port of Abidjan - April 2009

West Africa Mission

(con't from page 1)

been published in various national newspapers and the delegation was able to meet the President of the Republic of Côte d'Ivoire, His Excellency Laurent Gbagbo, and the President of the Republic of Senegal, His Excellency Abdoulaye Wade. In addition, the mission was a success from an operational point of view since all members of the delegation have either signed agreements and contracts or identified future partners, concrete steps that are obviously the primary objective of CCAfrica when organizing



His Excellency Abdoulaye Wade, President of the Republic of Sénégal with members of the CCAfrica West Africa mission - Dakar, April 27th 2009



His Excellency Laurent Gbagbo, President of the Republic of Côte d'Ivoire with members of the CCAfrica West Africa mission - Abidjan, April 21st 2009

such a mission.

In the words of the delegates themselves, the mission has not only matched but exceeded their expectations both in terms of relationships and opportunities confirmed. Indeed, the people met during the four business seminars organized (with over 325 members), the networking receptions hosted by the ambassadors of the countries visited (more than 330 guests in total), the one-on-one meetings held (over 159 meetings were held), and audiences with the Heads of State (Côte d'Ivoire and Senegal) have provided a privileged environment for members of the delegation to make new contacts, discuss business opportunities and get intelligence necessary to develop their projects.

This proves once again that CCAfrica's African missions effectively and concretely contribute to improving relations between Canada and Africa. We also wish to thank the various embassies who have supported us and helped us in many ways but also the people we met there for their hospitality and the delegation members for their enthusiasm and positive initiatives. •

Meeting with the Governor General of Canada



[left to right] Michaëlle Jean, Governor General of Canada met with Lucien Bradet, President, CEO, Canadian Council on Africa to discuss Canada-Africa relations, but also CCAfrica's activities and development

Sgt Serge Gouin, Rideau Hall

Discover Africa Road Show - Second Successful Edition Held in March

Another annual CCAfrica event was held in the last few months; the Discover Africa Road Show. This cross-country seminar was designed to bring new information on opportunities for Canadian organizations in Africa, to share experience of past African projects, and to introduce organizations that can help Canadians do business in Africa.

This year's Road Show was held in Quebec, Halifax, Toronto, Edmonton, and Winnipeg from the 19th to the 27th of March and was an even bigger success than the first edition. Overall, almost 250 people participated at the different seminars and listened to some very inspiring and constructive presentations and discussions.

CCAfrica obviously looks forward to future additions of this activity that have always produced a great level of satisfaction. To prove this point, here are a few messages that we received from different attendees:

- *I definitely learned things about some African countries that I did not know before the seminar so it was very helpful.*
- *I am now aware of the regional trade commissioners, where more of the government agencies are, and how they can help.*
- *We found the show very informative and enjoyed the opportunity to network with everyone.*
- *I wanted to thank you for the organization of this event which helped us establish bridges with countries that represents very interesting markets in our sector of activity.*

Most presentations are currently available on CCAfrica's website. •

www.ccafrica.ca

Meeting with the Canadian Ambassadors and High Commissioners to Africa

A annual tradition continues: the reception with the Canadian and African Ambassadors. Organized by CCAfrica and hosted at EDC's Headquarters in Ottawa, CCAfrica members, the African Diplomatic Corp and Canadian Heads of Mission to Africa gathered for a rare opportunity to meet one-on-one with Canadians doing business in Africa. Government representatives have the opportunity to discuss present or potential future projects and partnerships with their counter-parts and Canadian players in their respective regions. This event highlights the interest of all parties in commercial ventures to initiate, pursue and close opportunities in this exciting environment known as Africa. •



[from left to right]: Lucien Bradet, President, CEO, Canadian Council on Africa; Rizwan Haider, Chief Representative - Africa and Middle East, Export Development Canada

"La Semaine Afrique" - An Important Milestone for CCAfrica

It was CCAfrica's first cultural event. It was Ottawa's first African movie festival. La Semaine Afrique will stay in the books for these matters but also for having opened the national capital inhabitants to some amazing pieces of art. Throughout the festival, from Tuesday April 14th to Saturday April 18th, ten movies were shown and two concerts were organized with a wonderful closing night featuring two movies from rising French director Laurent Chevalier and a concert from Juno Award winner Mighty Popo, a Rwandese singer who has adopted Ottawa as his home town and who embodies perfectly the tight links between Canada and Africa.

CCAfrica wants to thank La Nouvelle Scène, Le Festival Vues d'Afrique, L'Office des affaires francophones and the Embassy of France for having collaborated to produce this great event, and hopes that this will be remembered as the first of many others to come. •



[from left to right]: Laurent Chevalier, award-winning French director; Aymeric Dugué, participant to the *Semaine Afrique*; Florestan Fillon, Project Manager, Canadian Council on Africa

Mission to Tunisia and the AfDB: A Lasting Success

Following the success of the previous mission held at the end of 2007, CCAfrica held a new mission to Tunisia and the African Development Bank this past December. The mission once again demonstrated how the Bank can aid Canadian organizations operating in Africa and how Canadians can use their expertise to bring their own touch to development of the continent of Africa. The mission, which was held the 1st and 2nd of December 2008, was carried out by Michel Côté, CEO of CRC Sogema and by the President of the Board of Administration of CCAfrica, with delegates from 14 Canadian organizations.

The mission commenced with a half-day seminar held at the Africa Tunis hotel in the presence of the Ambassador HE Bruno Picard, commercial delegates from the Embassy, Mr. Bruce Montador, the Canada administrator for the African Development Bank, as well as two experts from the Bank, Mr. Marcellin Henri Ndong-Ntah and Mrs. Raymonde Yvette Coffi.

The experts that presented to the participants provided very pertinent and recent information concerning the Bank, its priorities, its position on the current state of the economy, key sectors that it identifies as well as the process of contracting.

In addition to this meeting, delegates held meetings with Mr. Tim Turner, Director of the Private Sector, Mr. Sibry JM. Tapsoba, Ph.D, Head of the Education, Science and Technology Division, Mrs. Leila Farah Mokaddem, Division Manager, Private Sector and Microfinance Department, and Mr. Bruce Montador, Canadian administrator to the African Development Bank. The mission continued with individual meetings organized according to the interest and objectives of each



[Third Row: Serge Gosselin, DID; Andrew Hupfau, Embassy of Canada in Tunisia; Paul Brennan, ACCC; Susan Winterberg, CPCS; Chemsiddine Ouerdiane, CIDE. Second Row: Luc Guérin, CÉGEP de Saint-Jean-sur-Richelieu; Evelyne Foy, CÉGEP international; Yvan Bernier, Tecsuit International; Nicolas Simeray, Groupe Collegia. First Row: Jacques Côté, CÉGEP de Thetford; Nathalie Désourdy, CCAfrica; Michel Côté, CRC Sogema; HE Bruno Picard, Canadian Ambassador in Tunisia
Absents : Marthe Lemay, DFAIT; Philippe Mpeck, CÉGEP de Trois-Rivières; Fadima Touré-Diallo, SNC-Lavalin

delegate.

The mission proved to be a great success, thanks to the support of the Embassy, CCAfrica's network and the quality of the participants. It is now shown that regular visits to the African Development Bank permits the establishment of important contacts, to collect pertinent information that is up to date, and to maintain good relations over the long-term. •

Nigeria Energy Outlook Seminar - Calgary, February 10th

CCAfrica Western Canada Office worked with our members Access-Nigeria Consulting, Alberta International and Intergovernmental Relations, and the DFAIT Regional Office to organize and host a morning seminar on "Nigeria's Energy Outlook" on February 10th. Despite fairly short notice, the large boardroom was easily filled and, partly a reflection of the global economy, everyone who registered showed up.

Our guest speaker was Kenneth Dan-Anyiam, CEO and MD of Nigerian-based Nexus Alliance Ltd. During his short three day trip to Canada he spent one day in Calgary and two in Vancouver, before heading back to Nigeria. In the interactive seminar, Kenneth reviewed the changes going on in the Nigerian regulatory environment, addressed questions related to security



Oil platform of the coast of Nigeria

and the Niger Delta, talked about the best strategies for service and supply firms to penetrate the Nigerian market given Nigerian content rules, and discussed emerging opportunities in the gas and power sectors.

Many of the firms represented in the seminar had current or recent experience in Nigeria or West Africa generally. Others were very interested in looking at new markets given the slowdown in North America. Very enlightening interactive discussions helped those with experience share their insights with Kenneth and the others. Overall, a more realistic picture of Nigeria's energy future, and the opportunities it brings, emerged from the session. Hopefully the follow-up energy mission and Canadian Pavilion at the Nigerian Oil and Gas show at the end of February began to capture some of those opportunities for Canadian business. •



Ghana's Elections

(con't from page 1)

democracy. Executive power transitioned from one party to another in Ghana, quickly and smoothly.

With a victory margin of fewer than 40,000 votes across nine million votes cast, Ghana's new president, Professor John Atta-Mills, was as gracious in victory as the defeated governing party candidate, Nana Akufo-Addo, was in defeat. There were some questions on both sides about manipulation of results, but there were also observations that the actual mechanisms of voting confused some voters (i.e. ballots were rejected if the thumb, pressed in ink, was not used to mark the ballot paper, while a finger was dipped in indelible ink prior to voting to show who voted. Some voters used the wrong finger/ink to vote, a lesson learned for all electoral commissions.) International observers commented favourably on the overall competence and independence of the electoral commission, and the voting and counting process was quite transparent. Still, the importance of leadership throughout the process remains critical. Outgoing President John Kufuor, at the end of his term limit, wanted his candidate to win but did not interfere. Afuko-Addo lost by a whisker but did not mobilize supporters against the winner. And new President Atta-Mills forged ahead with a oriented government focused on the impact of the global economic slowdown on Ghana.

Canada's relationship with Ghana remains strong, too. President Kufour was a key NEPAD leader and Ghana remains one of a Canada's (recently reduced) African bilateral assistance priority countries. And President Atta-Mills has strong personal links to

Canada. In 2001-2002, he spent a sabbatical from politics at the Liu Institute for Global Issues at the University of British Columbia. Many will remember his stirring (and non-partisan) speech in support of NEPAD at the CIDA consultations prior to the G8 Summit at Kananaskis, or his input in the similar albeit smaller consultations process CCAfrica hosted in Calgary with Ambassador Robert Fowler on the Africa Action Plan. A clear representation of Canada's links with Ghana is former Prime Minister The Honourable Joe Clark's organisation and CCAfrica member Clark Sustainable Resources Developments (CSRD) who's been considerably helping Ghana's



[from left to right]: Joe Clark, former Prime Minister of Canada, President Atta-Mills, Republic of Ghana, Wayne Dunn, President and CEO of CSRD

development through the Lake Volta Project. As a matter of fact, The Honourable Joe Clark and Wayne Dunn, Co-founder, President and CEO of CSRD were personally invited by President Atta-Mills to his investiture as you can see in the pictures above. •

List of Upcoming Elections throughout Africa

Comoros	Referendum	May 17, 2009	Tunisia	Presidential Parliamentary	October 2009
Malawi	Presidential, Legislative	May 19, 2009	Namibia	Presidential Parliamentary	November 2009
Mauritania	Presidential	1 st Round: June 6 2009	Niger	Presidential Parliamentary	November 2009
Guinea Bissau	Presidential	1 st Round: June 28, 2009	Guinea	Presidential	December 13, 2009
Congo (Brazzaville)	Presidential	July 12, 2009	Equatorial Guinea	Presidential	December 2009
Mauritius	Parliamentary	July 2009	Algeria	Parliamentary	December 2009
Angola	Presidential	September 2009	Chad	Presidential Parliamentary	2009
Madagascar	Referendum	September 2009	Côte d'Ivoire	Presidential National Assembly	2009
Guinea	National Assembly	October 11, 2009			
Mozambique	Presidential Parliamentary	October 28, 2009			
Botswana	Parliamentary	October 2009			

CIDA African Priority Countries Drop from 14 to 7

CIDA Countries of Focus in 2008 to 2009



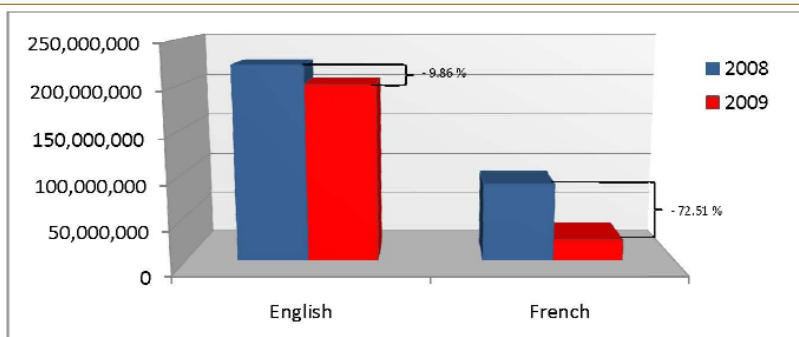
On 23 February 2009, CIDA decided to decrease the number of its countries of focus from 24 countries to 20 and from 14 African countries to 7 to “make its international assistance more focused, more effective and more accountable”. This news was a great surprise for many Canadians who have been working with Africa in the past and present and also to our African part-

ners who have always seen Canada as a preferential partner.

Taking a closer look at this decision, Francophone Africa takes a major cut within this decision. In terms of population covered within CIDA’s priority countries, Francophone Africa is reduced by 72.51% while Anglophone Africa is reduced by 9.86%. This means that Francophone Africa represents not more than 10.88% of CIDA’s African priority countries today. This is a really intriguing setback, not to mention the fact that Canada held the last Francophonie Summit last October in Quebec and that the Organisation International de la Francophonie’s (OIF) secretary general H.E. Abdou Diouf made an official visit about a month ago. (For more facts and figures, see our graphic representation on this page)

Immediately following this decision, CCAfrica decided along with the African Diplomatic Dean H.E. Bawoumondome Amelete, Ambassador of Togo in Ottawa, to have an extraordinary assembly with the entire African Diplomatic Corps present in Canada. At this meeting, a real feeling of anxiety was expressed not only from the countries concerned by this cut but from all the countries of Africa that were present. The fact that this deci- ... *(Con't on next page)*

French and English Population in CIDA Countries of Focus in Sub-Saharan Africa



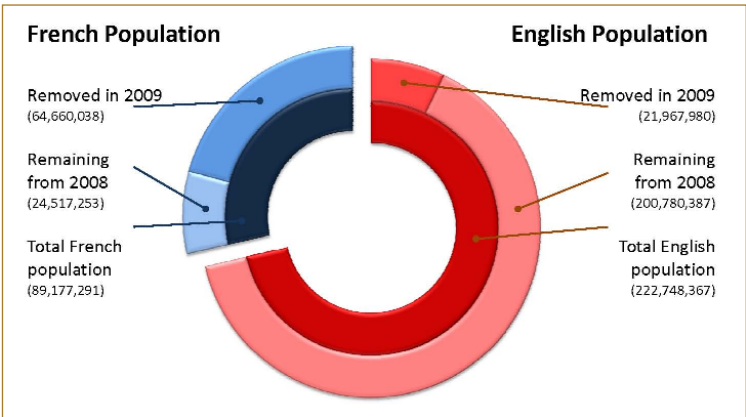
	English Population	French Population
2008	222,748,367	89,177,291
2009	200,780,387	24,517,253
Reduction	- 9.86 %	- 72.51 %

CIDA African Priority Countries

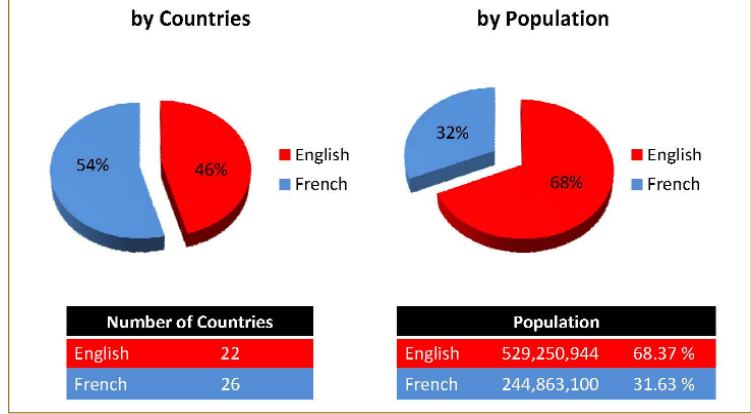
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sion was neither discussed with any African partners nor within the House of Commons, the fact that a lot of very poor countries were taken removed does not seem to follow the government's desire to "continue to provide assistance to the people in greatest need," and the fact that this decision does not seem to follow the Canadian's current significant interest in Africa surprised many African representatives. Of course, all of the countries present underlined the fact that they respected this

Population Affected in 2009



English/French Distribution in Sub-Saharan Africa



decision.

CCAfrica will continue to work with Africans and Canadians to highlight that Africa is an incredibly important partner for Canada. Canada should do everything to keep its close links with the continent, considered by everyone as the new frontier of the global economy. •

www.acdi-cida.gc.ca/CIDAWEB/acdicida.nsf/En/NAT-223132931-PPH

World Bank Project Launched




DEVELOPMENT MARKETPLACE for the AFRICAN DIASPORA in NORTH AMERICA

Within the coming weeks the African Region of the World Bank will launch the "Development Marketplace for the African Diaspora in North America" (DMADA). The marketplace, is part of the Bank's ongoing "Mobilizing the African Diaspora for Development" initiative, and will be implemented with support from the International Finance Corporation and the Multilateral Investment Guarantee Agency.

DMADA will help promote development in Africa by seeking proposals from members of the African Diaspora that are living in the United States and Canada who wish to implement projects that promote youth and employment in sub-Saharan African countries. The initiative follows the African Union Executive Council's engagement of the African Diaspora in development

efforts in Africa that began in May 2003. In support of this agenda the World Bank launched an "Mobilizing the African Diaspora for Development" which has included an Open House, the establishment of the Development Marketplace for the African Diaspora in Europe (D-MADE), and a High Level Seminar on the African Diaspora that was supported by the Joint African Institute, the African Development Bank, the World Bank and the IMF.

Information regarding the launch of the DMADA will be available at: •

www.worldbank.org/afr/diaspora/dmada

New African Ambassadors to Canada

Seychelles



His Excellency Ronald Jean Jumeau,
Ambassador-designate of the
Republic of Seychelles.

Cplc Serge Gouin, Rideau Hall

Cape Verde



Her Excellency Maria de Fatima
Lima da Veiga, Ambassador-designate
of the Republic of Cape Verde.

Cplc Serge Gouin, Rideau Hall [

Morocco



Her Excellency Nouzha Chekrouni,
Ambassador-designate of the
Kingdom of Morocco.

Cplc Jean-François Néron, Rideau Hall

Kenya



His Excellency Simon Wanyonyi
Nabukwesi, High Commissioner-designate
for the Republic of Kenya.

Sgt Serge Gouin, Rideau Hall

Diplomatic Appointments in Africa

Virginie Saint-Louis, Ambassador to the Republic of Mali

Virginie Saint-Louis (BA [Economics], Université de Moncton, 1983; MA [Economics— International Development], Université de Grenoble, 1985; Ph.D. [Political Science— International Relations], Université de Paris—Sorbonne, 1988) joined the Department of Foreign Affairs in 1989 and was assigned to the Canadian Embassy in Cairo in 1991 as second secretary. Ms. Saint-Louis then accepted the position of program head in the Political and Public Affairs Section at the Canadian Embassy in Hanoi. At Headquarters, she has performed the duties of desk officer in the United Nations and Commonwealth Affairs Division and in the Economic Summit Coordination Division. From 2000 to 2004, she held two successive positions at the Privy Council Office, first as foreign policy advisor reporting to the diplomatic advisor to the Prime Minister and the Assistant Secretary to the Cabinet in the Foreign and Defence Policy Secretariat, and then as head of Foreign Intelligence in the Security and Intelligence Secretariat. Ms. Saint-Louis most recently served as counsellor and program head in the Political and Public Affairs Section at the Canadian Embassy in Rabat. Ms. Saint-Louis succeeds Isabelle Roy.

Janet Graham, Ambassador to the Federal Democratic Republic of Ethiopia, with concurrent accreditation to the Republic of Djibouti

Janet Graham (BA [Geography], McMaster University, 1973) joined the Department of External Affairs in 1975 and has been posted to Pretoria, Port of Spain, Harare and Lagos, where she was acting high commissioner. In 1998, she was appointed high commissioner to Ghana and in 2001 high commissioner to Tanzania. In Ottawa, she has had a variety of assignments in areas including peacekeeping and regional security, continental defence relations and, in 2006, as director of the Sudan Task Force. She is currently director general of the Africa Bureau. She is married to John Shearman and they have three children. Janet Graham succeeds Yves Boulanger.

Christopher Wilkie, Ambassador to the Kingdom of Morocco

Christopher Wilkie (BA Honours [Political Studies], Queen's University, 1979; MSc [Economics], London School of Economics, 1981; DPhil [International Relations], University of Oxford, 1993) joined the Department of Foreign Affairs and International Trade in 2003. Prior to that, he worked at Industry Canada, and as principal administrator with the Organisation for Economic Co-operation and Development. Mr. Wilkie has represented Canada in senior capacities on international investment and other issues, including at the World Trade Organization and the United Nations Conference on Trade and Development, and as chief negotiator for the Foreign Investment Promotion and Protection Agreement negotiations with China, new EU member states and other countries. From 2005 to 2007 he was director of the Policy Development and Integration Division, responsible for the development of Canada's Global Commerce Strategy. More recently, he was director of Policy and Analysis at the Secretariat of the Competition Policy Review Panel, and he is currently a senior analyst at the Privy Council Office. He and his spouse, Clare, have one son, Samuel Roesch. Mr. Wilkie succeeds Michèle Lévesque.

Affutjob

AFFUTJOB is the first Canadian site specialized in online recruitment for Africa. Its mission is to facilitate the encounter between the candidates and organizations through its website www.affutjob.com.



With AFFUTJOB, simplify your recruitment process by accessing the best talents.

AFFUTJOB, Africa on the lookout for all talents.

www.affutjob.com

Aviation Zenith Inc.

Aviation Zenith Inc. exports the entire range of aeronautical materials that you may need, whether your needs include replacement parts, safety equipment, avionic parts, tires or other major



components like fuselage, engines or even landing gear. If we don't have what you need in stock, we will find it

for you.

Aviation Zenith Inc is an exporting company specialized in Africa countries for parts and service for the general aviation. We also buy and sell planes. Customer support represents one of our technical forces.

We concentrate our activities in the domain of small private aircraft or commercial aircraft. Our mission consists of the sale of a complete range of aeronautical products in many developing countries where supplies are not easily accessible.

www.aviationzenithinc.com

AKSA Management Ltd.

AKSA Management Ltd. (AKSA) specializes in the development of infrastructure projects in developing and emerging markets around the world. AKSA is a representative of several suppliers and manufacturing companies.



Our group identifies projects in host countries and facilitates these projects from start to

completion.

The objective of our group is to facilitate Reliable, Efficient and Environmentally Friendly ("REEF") power solutions and infrastructure development for countries as per their requirements. Our group can provide power ranging from 1 MW for rural areas or industrial application to 500+ MW for larger applications. We are also able to service road construction, airport improvement and expansion, lighting requirements and much more.

The various infrastructure projects our group is involved in will assist many countries in achieving their goals and requirements in a very short period of time at a very reasonable cost, therefore improving the overall lifestyle of the people.

DirectLab International Inc. (Genacol)

In the mid 90's, a research and development company located north of Montreal, Quebec, discovered collagen's virtues as a dietary supplement. These researchers formulated many samples in collaboration



with laboratories using special methods of fabrication with very high technological standards.

Those formulations were quickly appreciated by the natural health community. For several years, this product was distributed successfully in different ways.

Under Guy Michaud's presidency, in October 2000, a new laboratory, DirectLab Inc., was created and Genacol® made its debut onto the market. DirectLab Inc. is now a biotechnological formulation using a unique process called: AminoLock® Sequence Technology.

Located in Blainville, Quebec, DirectLab Inc. creates - with the help of our manufacturing partners Genacol®.

Every capsule contains 400 mg. of our pure collagen matrix without filling agents, which makes Genacol® one of the purest collagen supplements on the market. No other product contains the same high quality, specific amino acid concentration found in Genacol®.

www.genacol.ca

Centre de formation Val-d'Or

The centre provides thirteen (13) programs of study leading to a diploma recognized by the Quebec Ministry of Education, Leisure and Sport.



The Val-d'Or Professional Training Centre, through its Business Service (BS) also provides training, assessment and consultation to businesses in order to promote development skills for adults and workers resolutely oriented towards the specific needs of organizations and of the community.

The Val-d'Or Professional Training Centre, it is also the Mining National Center. The center has a national mandate to train students in the following programs: Machine processing of ores, extraction of ore and diamond drilling.

www.cfpvaldor.qc.ca

Holland Water Wells

Holland Water Wells has been serving the Central Alberta region since 1975. The company was founded by Ed Holland and is now in partnership with his son, Mark. They are both licensed journeymen water well drillers in the province of Alberta. Marks is also on the Board of Directors for the Albert Water Well Drillers Association. We have diverse experience drilling in many different environments and applications including geothermal holes, rental wells for the oil patch, overseas drilling in Africa, and domestic and industrial water wells. We also provide service work and complete pumping systems for water wells.

Our customer's satisfaction is the main priority of our business. We make sure that every product and service that we provide is exceptional so we can have the most reputable name in the drilling industry.

Some of our services include:

- Water Well Drilling
- Well Service
- Pump Sales and Service
- Trenching and Bobcat
- Gravel Hauling

www.hollandwaterwells.ca

Navigant Consulting

Conflict, Performance, Risk: Three words that keep business leaders and their counsel up at night. Today's challenges require a team with deep experience and industry insight. Navigant Consulting, Inc. (NYSE: NCI), with more than 1,900 global consultants, is that team. We provide customized services and support to address critical business issues and enhance stakeholder value. With offices throughout North America, Europe and Asia, we help clients respond to industry and market factors that create uncertainty and corporate exposure. The result is conflict resolution, optimized performance and effective risk mitigation for clients.



www.navigantconsulting.com

North American Grain Company

NA Traders are bulk exporters and suppliers of agricultural products from Canada to various countries in the Middle East, South Asia and Africa. Our products range from wheat, oil seeds, pulses to cereals etc.



We have set a new benchmark in the industry with our top quality Canadian products. We have a complete infrastructure to handle large volumes of orders from farm stage to packaging stage. A customer-centered organization, your satisfaction is our objective. We sincerely hope to cooperate with interested companies around the world, we look forward to hear from you.

www.natradersonline.com

WDH Company

WDH and Associates is a commodities trading company that has come into being due to the demands of clients stemming from the associated business. These companies in question are American Eagle Produce that deals the brokering and sale of produce across the American continent, from north to south and AET whose specialty is the transport of all types of goods worldwide.



Some of the commodities traded include a wide range of products such as rice, cement, meats, produce, pharmaceuticals, and goods in the realm of defense procurement. Our company for the last ten years has strived to create a history of providing the client with quality goods, with superior service, and a can do attitude in meeting the ever changing demands of the market place in today's global economy while maintaining our company code of ethics.

www.wdhcompany.com

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- ◆ **Affutjob**
 - Africa Gold Group Inc.
 - Afrique Expansion Mag
- ◆ **Agriteam Canada Consulting Ltd.**
 - Airliners
- ◆ **Aksa Management Ltd.**
 - Algonquin College
 - Alliance Agricole (CECI - Socodevi - UPA - DI)
 - AMIS International Agriculture Consulting Inc.
 - Anyway Solid Environmental Solutions Ltd.
 - AO Global
 - Aquaculture Service Conseil Asc.
 - Artumas Group Inc.
 - Association of Canadian Community Colleges
 - Association of Universities and Colleges of Canada
 - Athabasca University
 - AVC Canada Corp.
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 - Black Business Initiative
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 - Canada Mortgage & Housing Corporation
 - Canadian and African Business Women's Alliance (CAABWA)
 - Canadian Association of Mining Equipment and Services Export (CAMESE)
 - Canadian Bank Note Limited
 - Canadian Co-operative Association
 - Canadian Manufacturers & Exporters
 - Canadian Space Agency
 - Canadian Telecommunications International Inc.
 - Canafra Financial Group
 - Care Canada
 - Carleton University, Carleton International
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 - Cégep de Trois-Rivières
 - Cégep international
 - Cégep Marie-Victorin
 - CEMEQ International
- ◆ **Centre de Formation Professionnel Val-d'Or**
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 - CIMA International
 - Clark Sustainable Resources Developments Ltd
 - Collège Boréal
 - Collège Communautaire du Nouveau-Brunswick
 - Collège Edouard-Montpetit
 - Concordia University
 - Consortium for International Development in Education
 - Consultation Contacts Monde
 - Cordiant
 - Cowater International Inc.
 - CPCS
 - CRC Sogema Inc.
 - Data-Line Management Group Inc.
- Davier Consultants Inc.
- Delisys Delivery Systems Inc.
- Dessau International
- Development Partnerships
- Development Workshop Canada
- Développement international Desjardins
- ◆ **Direct Lab International Inc. (Genacol)**
 - Éditions l'Artichaut Inc.
 - Éducation internationale
 - First Quantum Minerals Ltd.
 - Focus International
 - Fondation Paul Gerin-Lajoie
 - Found Aircraft Canada Inc.
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 - Global Thermoelectric
 - Globalinc Inc.
 - Globatronica Corporation
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 - Hatch Energy
 - Heenan Blaikie
 - Hickling International Ltd.
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 - Northern Lights Franchise Consultants
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 - Nova Scotia Community College
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 - Ottawa Global Logistics and IT Group
 - PharmAfrican
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 - Procept Nigeria
 - Pyxis Technologies
 - Raytheon Canada Ltd.
 - Red Hot Learning
 - Renewable Power & Light Services Inc.
- Rio Tinto Alcan
- Saskatchewan Trade & Export Partnership (STEP)
- Sasktel International
- Scooptel Consultants Ltd.
- Seneca
- Seprotect Systems Inc
- Setym International Inc.
- Sherritt International Corporation
- SNC-Lavalin International Inc.
- SOFEG
- South African Airways
- Startrust Multi-Dynamics Inc.
- Surya Ventures Corp.
- Tecult AECOM
- Terradigm
- TFI Global Inc
- TFO Canada
- Tiomin Resources Inc.
- University of Calgary, International Relations Office
- University of Guelph
- University of Moncton
- University of New Brunswick, International Relations Office
- University of Ottawa
- University of Victoria
- Vangold Resources
- Versacor International
- Wardrop Engineering
- ◆ **WDH Company**
 - Whitby Hydro Energy Services Corp
 - Whiterabbit Resources Ltd.
 - Zavik Realty Ltd. / Zavik Ventures Ltd.

Associate Members

- Alberta International, Intergovernmental and Aboriginal Relations
- Canadian Commercial Corporation
- Canadian International Development Agency
- Department of Foreign Affairs and International Trade Canada
- Ministry of Economic Development, Innovation and Export Trade - Quebec
- Export Development Canada
- Ministry of International Relations - Quebec
- Natural Resources Canada
- New Brunswick Department of Intergovernmental Affairs
- Ontario Ministry of Economic Development and Trade (MEDT)

Affiliated African Members

- Business Club Algéro-Canadien (BCAC)
- Canada Business Association - Ghana
- Evergreen Supermarkets
- Fédération des Chambres de Commerce de Madagascar
- Fédération des Entreprises du Congo
- Mali Chamber of Commerce
- Nigerian Economic Summit Group
- Rwanda Investment and Export Promotion Agency
- Rwanda Private Sector Foundation
- Tanzania Chamber of Commerce, Industry & Agriculture